

<i>SERFF Tracking Number:</i>	<i>NWFA-126983996</i>	<i>State:</i>	<i>Arkansas</i>
<i>Filing Company:</i>	<i>Nationwide Life Insurance Company</i>	<i>State Tracking Number:</i>	<i>47798</i>
<i>Company Tracking Number:</i>	<i>VAC-0120AOCV.1</i>		
<i>TOI:</i>	<i>A03I Individual Annuities - Deferred Variable</i>	<i>Sub-TOI:</i>	<i>A03I.002 Flexible Premium</i>
<i>Product Name:</i>	<i>Nationwide Destination Navigator Contract Re-file</i>		
<i>Project Name/Number:</i>	<i>/</i>		

## Filing at a Glance

Company: Nationwide Life Insurance Company

Product Name: Nationwide Destination  
Navigator Contract Re-file

TOI: A03I Individual Annuities - Deferred  
Variable

Sub-TOI: A03I.002 Flexible Premium

Filing Type: Form

SERFF Tr Num: NWFA-126983996 State: Arkansas

SERFF Status: Closed-Approved-  
Closed State Tr Num: 47798

Co Tr Num: VAC-0120AOCV.1

State Status: Approved-Closed

Reviewer(s): Linda Bird

Disposition Date: 01/31/2011

Authors: Angela D. Cox, Grace  
Holland, Leonja Merritt, Clara  
Pollard, Darcy Spangler, Natalie  
Walden

Date Submitted: 01/26/2011

Disposition Status: Approved-  
Closed

Implementation Date Requested: 05/02/2011

Implementation Date:

State Filing Description:

## General Information

Project Name:

Project Number:

Requested Filing Mode: Review & Approval

Status of Filing in Domicile: Pending

Date Approved in Domicile:

Domicile Status Comments: Concurrently filed  
in Nationwide's state of domicile, Ohio.

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type: Individual

Individual Market Type:

Filing Status Changed: 01/31/2011

State Status Changed: 01/31/2011

Created By: Angela D. Cox

Corresponding Filing Tracking Number:

Deemer Date:

Submitted By: Natalie Walden

Filing Description:

RE: Nationwide Life Insurance Company

NAIC # 66869 FEIN 31-4156830 NAIC Group # 140

Individual Flexible Purchase Payment Variable Deferred Annuity Contract Filing

SERFF Tracking Number: NWFA-126983996 State: Arkansas  
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TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium  
Product Name: Nationwide Destination Navigator Contract Re-file  
Project Name/Number: /  
Contract VAC-0120AOCV.1

Contract Specifications Pages VAB-0138AO.1-4YR

VAB-0138AO.1-7YR

VAB-0139AO.1-4YR

VAB-0139AO.1-7YR

Applications VAA-0123AO.1

VAA-0124AO.1

3% Extra Value Option VAR-0156AO.1

4% Extra Value Option VAR-0157AO.1

5% Extra Value Option VAR-0158AO.1

Liquidity Option VAR-0159AO.1

Fixed Account Endorsement VAZ-0174AO.1

Nationwide Life Insurance Company ("Nationwide") is filing the above referenced forms for general use and approval by the Department of Insurance (the "Department"). Upon approval by the Department and with the acceptance of the SEC filing, Nationwide will begin utilizing these forms May 2, 2011. No part of this filing contains any unusual or possible controversial items from normal company or industry standards.

Notification of Intent to Withdraw Previously Approved Filing

Nationwide wishes to inform the Department of our intention to withdraw contract VAC-0120AOCV and all associated forms approved 10/04/2010 (State DOI # 46927). The withdrawn form numbers are as follows:

Contract VAC-0120AOCV

Contract Specifications Pages VAB-0138AO-4YR

VAB-0138AO-7YR

VAB-0139AO-4YR

VAB-0139AO-7YR

Applications VAA-0123AO

VAA-0124AO

3% Extra Value Option VAR-0156AO

4% Extra Value Option VAR-0157AO

5% Extra Value Option VAR-0158AO

Liquidity Option VAR-0159AO

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Project Name/Number: /  
Fixed Account Endorsement VAZ-0174AO

Nationwide certifies that these forms have never been issued. In accordance with standard nonforfeiture requirements, Nationwide has revised these forms and has included them herein to limit the availability of the Fixed Account when an Extra Value option is elected. The Fixed Account can, however, be used as the originating account for allocations applied to Enhanced Dollar Cost Averaging programs or "Dollar Cost Averaging for Living Benefits," if the Lifetime Income Option is also elected. As a result, the Extra Value options, Fixed Account endorsement and applications have been revised to include language regarding this limitation. The Contract and Liquidity Option were not affected by the limitation; only the form number and issue date were changed for these forms.

#### Description of the Contract

The Contract (VAC-0120AOCV.1) is an individual flexible purchase payment variable deferred annuity contract that may be distributed through third party financial institutions, broker dealers, wirehouse channels, and captive Nationwide agents. The base Contract is written for non-qualified issuance only. However, it may also be sold as an IRA, Roth IRA, SEP IRA, SIMPLE IRA, Traditional IRA, Beneficially Owned/Inherited IRA, Beneficially Owned/Inherited Roth IRA, Custodial Owned IRA, 401(a) (investment only), 401(k), Charitable Remainder Trust (CRT), and Beneficially Owned Non-Qualified, When the Contract is of a type other than non-qualified, the Contract will be issued with the appropriate tax endorsement.

The contract has a Flesch readability score of 50.6.

#### Description of the Options

3% Extra Value Option (VAR-0156AO.1) – This option is for use with the Contract and is included in this filing for the Department's approval. Upon election of this option, the contract owner will receive a 3% credit on each purchase payment made during the first contract year.

The option has a Flesch readability score of 50.8.

4% Extra Value Option (VAR-0157AO.1) - This option is for use with the Contract and is included in this filing for the Department's approval. Upon election of this option, the contract owner will receive a 4% credit on each purchase payment made during the first contract year.

The option has a Flesch readability score of 50.6.

5% Extra Value Option (VAR-0158AO.1) - This option is for use with the Contract and is included in this filing for the Department's approval. Upon election of this option, the contract owner will receive a 5% credit on each purchase

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Product Name: Nationwide Destination Navigator Contract Re-file  
Project Name/Number: /

payment made during the first contract year. The cost of this option has been reduced from 70 basis points to 65 basis points.

The option has a Flesch readability score of 50.2.

Liquidity Option (VAR-0159AO.1) – This option is for use with the Contract and is included in this filing for the Department's approval. Upon election of this option, the contract owner will be able to withdraw money from the contract after four years with no CDSC. This option is not available in conjunction with any Extra Value options.

The option has a Flesch readability score of 51.1.

Nationwide has filed an exemptive application with the SEC for the Extra Value options which is still pending review. Until Nationwide gains acceptance of this application, we cannot offer the Extra Value options with the Contract. We would still like to offer the Contract as of May 2, 2011, so we have created two sets of applications and contract specifications pages for use with this product. One version of the application and contract specifications pages does not include references to the Extra Value options and will be used upon approval of this product from the Department. Once the SEC accepts the exemptive application, we will begin using the application and contract specifications pages that include references to the Extra Value options.

#### Description of the Endorsement

Fixed Account Endorsement (VAZ-0174AO.1) - The endorsement is for use with the Contract and is included in this filing for the Department's approval.

The endorsement has a Flesch readability score of 50.1.

#### Description of the Contract Specifications Pages

Contract Specifications Pages (VAB-0138AO.1-4YR and VAB-0138AO.1-7YR) – These forms are for use with the Contract and are included in this filing for the Department's approval. These forms do not include any references to the Extra Value Options and will be issued with the Contract until Nationwide receives acceptance of the exemptive application from the SEC.

Upon acceptance from the SEC, these Contract Specifications Pages will be replaced by VAB-0139AO.1-4YR and VAB-0139AO.1-7YR, respectively. If the Contract Owner elects the Liquidity Option (4 Year CDSC Option), he/she will receive form VAB-0138AO.1-4YR. If the Contract Owner opts for the standard 7 Year CDSC, he/she will receive form VAB-0138AO.1-7YR.

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Contract Specifications Pages (VAB-0139AO.1-4YR and VAB-0139AO.1-7YR) – These forms are for use with the Contract and are included in this filing for the Department's approval. These forms include references to the Extra Value Options and will replace forms VAB-0138AO.1-4YR and VAB-0138AO.1-7YR upon acceptance of the exemptive application from the SEC. If the Contract Owner elects the Liquidity Option (4 Year CDSC Option), he/she will receive form VAB-0139AO.1-4YR. If the Contract Owner opts for the standard 7 Year CDSC, he/she will receive form VAB-0139AO.1-7YR. The reduction in the cost of the 5% Extra Value Option from 70 basis points to 65 basis points is reflected on these contract specifications pages.

#### Description of the Applications

Application (VAA-0123AO.1) – The application is for use with the Contract and is included in this filing for the Department's approval. This form does not include any references to the Extra Value Options and will be issued with the Contract until Nationwide receives acceptance of the exemptive application from the SEC. Upon acceptance from the SEC, this form will be replaced by VAA-0124AO.1.

Application (VAA-0124AO.1) - The application is for use with the Contract and is included in this filing for the Department's approval. This form includes references to the Extra Value Options and will replace form VAA-0123AO.1 for issuance with the Contract upon acceptance of the exemptive application from the SEC.

#### Target Market

Consumers who need additional retirement savings vehicles and who are interested in market participation while preserving an option for immediate lifetime income. It also serves investors who want to protect beneficiaries against possible loss of contract value at the time of the annuitant's death via guaranteed minimum death benefits.

#### Items Bracketed as Variable

##### Contract

Nationwide officers' signatures on the face page of the contract and the telephone number are bracketed as well as the annuity tables as they may change over time.

##### Options

Nationwide officers' signatures are bracketed as they may change over time.

##### Endorsement

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Product Name: Nationwide Destination Navigator Contract Re-file  
Project Name/Number: /

Nationwide officers' signatures are bracketed as they may change over time.

## Contract Specifications Pages

The bracketed items on the Contract Specifications Pages are customized for each contract based on the information provided by the contract owner at time of application.

Charges for certain options have been bracketed to reflect the then current price for the option elected. The range bracketed shows the minimum and maximum charges allowable under the current option. Should the charges fall outside of this range, Nationwide would be required to submit updated Contract Specifications Pages for approval.

## Applications

- The post office box and zip code found in the address is bracketed as well as the phone number, as they may change over time.
- The marketing name and product identifier number in the bottom right-hand corner are bracketed as other proprietary relationships may decide to market this product.
- The Defense of Marriage Act disclosure language at the top of the application contains a list of applicable states that is bracketed, as they may change over time.
- The contract type in section 2a is bracketed. The text in this field will vary depending on the contract type elected at the time of application.
- The underlying mutual fund options are bracketed in sections 3a and 4c to allow fund name changes or to add/delete funds from this product.
- Dollar Cost Averaging durations in section 4b are bracketed as they may change over time.

Please note: The marks located in the upper left and lower right-hand corners on each page of the applications are formatting marks and do not represent variability.

## Other Information

The following previously approved forms will be utilized by Nationwide with the Contracts in our "Nationwide Destination Series" (previously approved by the Department) including the above referenced Contract.

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APO-6293 Roth Individual Retirement Annuity Endorsement  
APO-6295 Qualified Plan Endorsement  
APO-6296 Charitable Remainder Trust Annuity Endorsement  
APO-6300 SIMPLE Individual Retirement Annuity Endorsement  
VAZ-0149AO Individual Retirement Annuity Endorsement  
APO-6284 Beneficiary Protector II Option  
VAA-0119AO Electronic Format/Record Application  
VAR-0145AO Combination Enhanced Death Benefit Option  
VAR-0146AO One-Year Enhanced Death Benefit Option  
VAR-0147AO One-Month Enhanced Death Benefit Option  
VAR-0144AO Lifetime Income Option  
VAZ-0142AO Commuted Value Endorsement to Lifetime Income Option  
VAZ-0160AO Calculation When Surrenders Begin Endorsement to Lifetime Income Option

The following forms will be issued with the Contract:

Life and Disability Insurance Guaranty Association Act Notice Life 3940-B  
Important Information for Contract Owners APO-6301-1

Nationwide certifies that, to the best of its knowledge and belief, the forms submitted comply with all of the laws and regulations of your state.

Nationwide's printers use various fonts and layouts; therefore, Nationwide reserves the right to format the pages of these forms to conform to the printer's requirements. No change in language will occur, only a possible page break or page renumbering.

## Company and Contact

### Filing Contact Information

Angela Cox, Specialist, Corporate Compliance COXA9@nationwide.com  
PO Box 182455 800-691-0023 [Phone] 90011 [Ext]  
1-33-102 614-249-2112 [FAX]  
Columbus, OH 43272-8921

### Filing Company Information

Nationwide Life Insurance Company	CoCode: 66869	State of Domicile: Ohio
PO Box 182455	Group Code: 140	Company Type:
1-33-102	Group Name:	State ID Number:
Columbus, OH 43272-8921	FEIN Number: 31-4156830	

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Product Name: Nationwide Destination Navigator Contract Re-file  
Project Name/Number: /  
(800) 691-0023 ext. [Phone]  
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## Filing Fees

Fee Required? Yes  
Fee Amount: \$600.00  
Retaliatory? No  
Fee Explanation: 12 forms @ \$50 per form.  
Per Company: No

COMPANY	AMOUNT	DATE PROCESSED	TRANSACTION #
Nationwide Life Insurance Company	\$600.00	01/26/2011	44112259



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Product Name: Nationwide Destination Navigator Contract Re-file  
Project Name/Number: /

## Correspondence Summary

### Dispositions

Status	Created By	Created On	Date Submitted
Approved-Closed	Linda Bird	01/31/2011	01/31/2011

*SERFF Tracking Number:*      *NWFA-126983996*                      *State:*                      *Arkansas*  
*Filing Company:*              *Nationwide Life Insurance Company*              *State Tracking Number:*              *47798*  
*Company Tracking Number:*      *VAC-0120AOCV.1*  
*TOI:*                      *A03I Individual Annuities - Deferred Variable*      *Sub-TOI:*                      *A03I.002 Flexible Premium*  
*Product Name:*              *Nationwide Destination Navigator Contract Re-file*  
*Project Name/Number:*              /

## **Disposition**

Disposition Date: 01/31/2011

Implementation Date:

Status: Approved-Closed

Comment:

Rate data does NOT apply to filing.

SERFF Tracking Number: NWFA-126983996 State: Arkansas

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TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium

Product Name: Nationwide Destination Navigator Contract Re-file

Project Name/Number: /

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Flesch Certification		Yes
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Form	Contract		Yes
Form	Contract Spec Page		Yes
Form	Contract Spec Page		Yes
Form	Contract Spec Page		Yes
Form	Contract Spec Page		Yes
Form	Application		Yes
Form	Application		Yes
Form	3% Extra Value Option		Yes
Form	4% Extra Value Option		Yes
Form	5% Extra Value Option		Yes
Form	Liquidity Option		Yes
Form	Endorsement		Yes

SERFF Tracking Number: NWFA-126983996 State: Arkansas

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Company Tracking Number: VAC-0120AOCV.1

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Product Name: Nationwide Destination Navigator Contract Re-file

Project Name/Number: /

## Form Schedule

### Lead Form Number: VAC-0120AOCV.1

Schedule Item Status	Form Number	Form Type Form Name	Action	Action Specific Data	Readability	Attachment
	VAC-0120AOCV.1	Policy/Cont Contract ract/Fratern al Certificate	Initial		50.600	Contract - VAC- 0120AOCV.1. pdf
	VAB-0138AO.1-4YR	Policy/Cont Contract Spec Page ract/Fratern al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Initial		0.000	Contract Spec Page - VAB- 0138AO.1- 4YR.pdf
	VAB-0138AO.1-7YR	Policy/Cont Contract Spec Page ract/Fratern al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Initial		0.000	Contract Spec Page - VAB- 0138AO.1- 7YR.pdf
	VAB-0139AO.1-4YR	Policy/Cont Contract Spec Page ract/Fratern al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Initial		0.000	Contract Spec Page - VAB- 0139AO.1- 4YR.pdf

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VAB-0139AO.1-7YR	Policy/Cont Contract Spec Page Initial ract/Fratern al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Initial	0.000	Contract Spec Page - VAB- 0139AO.1- 7YR.pdf
VAA-0123AO.1	Application/ Application Enrollment Form	Initial	51.100	Application - VAA- 0123AO.1 Bracketed John Doe.pdf
VAA-0124AO.1	Application/ Application Enrollment Form	Initial	51.100	Application - VAA- 0124AO.1 Bracketed John Doe.pdf
VAR-0156AO.1	Policy/Cont 3% Extra Value ract/Fratern Option al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Initial	50.800	Option - VAR- 0156AO.1.pdf
VAR-0157AO.1	Policy/Cont 4% Extra Value ract/Fratern Option al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider	Initial	50.600	Option - VAR- 0157AO.1.pdf
VAR-	Policy/Cont 5% Extra Value	Initial	50.200	Option - VAR-

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VAR-	Policy/Cont Liquidity Option	Initial	51.100	Option - VAR-
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VAZ-	Policy/Cont Endorsement	Initial	50.100	Endorsement
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**NATIONWIDE LIFE INSURANCE COMPANY  
ONE NATIONWIDE PLAZA  
COLUMBUS, OHIO 43215  
[1-800-848-6331]**

**NATIONWIDE LIFE INSURANCE COMPANY** ("Nationwide") is a Stock Life insurance Company organized under the laws of the State of Ohio. Nationwide will provide the benefits described in the Contract, including making annuity payments to the Annuitant beginning on the Annuitization Date. The Contract is provided in return for the Purchase Payment(s) made by the Contract Owner.

**RIGHT TO EXAMINE AND CANCEL**

**THE CONTRACT OWNER HAS THE "RIGHT TO EXAMINE AND CANCEL" THE CONTRACT. THE CONTRACT OWNER MAY RETURN THE CONTRACT WITHIN TEN DAYS OF THE DATE IT IS RECEIVED BY THE CONTRACT OWNER TO THE HOME OFFICE OF NATIONWIDE OR THE AGENT THROUGH WHOM IT WAS PURCHASED. WHEN NATIONWIDE RECEIVES THE CONTRACT, IT WILL CANCEL THE CONTRACT AND REFUND THE CONTRACT VALUE IN FULL.**

**Please note: Nationwide reserves the right to allocate Purchase Payments received during the "Right to Examine and Cancel" period to a money market fund and will allocate the Contract Value to the underlying mutual fund options specified by the Contract Owner when the "Right to Examine and Cancel" period has expired.**

**THIS IS A LEGAL CONTRACT BETWEEN NATIONWIDE AND THE CONTRACT OWNER, PLEASE READ IT CAREFULLY. IF THE CONTRACT IS NOT RETURNED DURING THE "RIGHT TO EXAMINE AND CANCEL" PERIOD, THE CONTRACT OWNER WILL BE BOUND BY THE TERMS OF THE CONTRACT.**

Executed for Nationwide on the Date of Issue by:

A handwritten signature in black ink, reading "Robert W. Horne III".

Secretary

A handwritten signature in black ink, reading "Keith A. Walker".

President

Individual Flexible Purchase Payment Variable Deferred Annuity Contract, Non-Participating

**For early withdrawal: Please consult a tax advisor about your individual circumstances.**

**ANNUITY PAYMENTS, DEATH BENEFITS, SURRENDER VALUES, AND OTHER VALUES PROVIDED BY THE CONTRACT ARE BASED ON THE INVESTMENT EXPERIENCE OF A SEPARATE ACCOUNT. THESE VALUES ARE VARIABLE AND MAY INCREASE OR DECREASE WITH THE FLUCTUATIONS OF THE NET INVESTMENT FACTOR AND ARE NOT GUARANTEED AS TO FIXED-DOLLAR AMOUNT, UNLESS OTHERWISE SPECIFIED.**

NOTICE: Details of the variable provisions of this Contract  
are on pages 5, 8, 12, and 15.

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## **DEFINITIONS**

**Accumulation Unit** - An accounting unit of measure used to calculate the Variable Accounts value before the Annuitization Date.

**Annuitant** - The person upon whose continuation of life any annuity payments involving life contingencies depends.

**Annuitization** - The period during which annuity payments are received by the Annuitant.

**Annuitization Date** - The date annuity payments begin.

**Annuity Commencement Date** - The date annuity payments are scheduled to begin.

**Annuity Unit** - An accounting unit of measure used to calculate variable annuity payments.

**Beneficiary** - The person designated by the Contract Owner to receive certain benefits under the Contract if the Annuitant or Contract Owner dies before the Annuitization Date and there is no surviving Joint Owner.

**Contingent Annuitant** - The person designated by the Contract Owner to be the recipient of certain rights or benefits under the Contract if the Annuitant dies before the Annuitization Date.

**Contingent Beneficiary** - The person designated by the Contract Owner to receive the benefits accorded the Beneficiary if the Beneficiary is not living when the Annuitant dies.

**Contingent Owner** - The person designated by the Contract Owner to succeed to the rights of a Contract Owner if the Contract Owner dies before Annuitization and there is no Joint Owner.

**Contract** - The terms, conditions, benefits and rights of the annuity described in this document, as well as any documents describing elected options, endorsements or attached application form.

**Contract Anniversary** - Beginning with the Date of Issue, each recurring one-year anniversary of the Date of Issue during which the Contract remains in force.

**Contract Owner(s)** - The person possessing all rights under the Contract prior to the Annuitization Date, unless there is a Joint Owner.

**Contract Value** - The value of the Variable Accounts.

**Date of Issue** - The date the first Purchase Payment is applied to the Contract.

**Death Benefit** - The benefit payable when the Annuitant dies before the Annuitization Date, unless a Contingent Annuitant has been named.

**Hospital** - A state licensed facility which: is operated as a Hospital according to the law of the jurisdiction in which it is located; operates primarily for the care and treatment of sick or injured persons as inpatients; provides continuous 24 hours a day nursing service by or under the supervision of a registered graduate professional nurse (R.N.) or a licensed practical nurse (L.P.N.); is supervised by a staff of physicians; and has medical, diagnostic, and major surgical facilities or has access to such facilities on a prearranged basis.

**Joint Owner** - The person possessing an undivided interest in the entire Contract with the Contract Owner. If there is a Joint Owner, references to Contract Owner and Joint Owner will apply to both of them, or either of them, unless the context requires otherwise.

**Long Term Care Facility** - A state licensed skilled nursing facility or intermediate care facility that does not include: a place that primarily treats drug addicts or alcoholics; a home for the aged or mentally ill, a community living center, or a place that primarily provides domiciliary, residency, or retirement care; or a place owned or operated by a member of the Contract Owner's immediate family.

**Nationwide** - Nationwide Life Insurance Company.

**Non-Qualified Contract** - A Contract that does not qualify for favorable tax treatment under Internal Revenue Code Sections 408, 408A or 401(a).

**Purchase Payment(s)** - New money deposited into the Contract by the Contract Owner.

**Sub-Accounts** - Divisions of the Variable Accounts where Accumulation Units and Annuity Units are maintained separately. Each Sub-Account corresponds to a different underlying mutual fund.

**Surrender** - A withdrawal of part or all of the Contract Value from the Contract.

**Surrender Value** - The value of amounts Surrendered from the Contract. This is the Contract Value minus any applicable charges described in the Contract and any applicable premium taxes.

**Terminal Illness** - An illness diagnosed after the Date of Issue by a physician that is expected to result in death within 12 months of diagnosis. A physician diagnosing a terminal illness cannot be a party to the Contract nor a member of the immediate family of such interested parties.

**Valuation Date** - Each day the New York Stock Exchange and Nationwide's home office are open for business or any other day during which there is a sufficient degree of trading in the Sub-Accounts of the Variable Accounts that the current net asset value of its Accumulation Units might be materially affected. Values of the Variable Accounts are determined as of the close of the New York Stock Exchange which generally closes at 4:00 pm Eastern Time, but may close earlier on certain days and as conditions warrant.

**Valuation Period** - The period of time commencing at the close of a Valuation Date and ending at the close of business for the next succeeding Valuation Date.

**Variable Accounts** - Separate investment accounts of Nationwide into which Purchase Payments may be allocated.

## **GENERAL PROVISIONS**

### **Entire Contract**

The Contract is the entire agreement between Nationwide and the Contract Owner.

### **Non-Participating**

The Contract is non-participating. It does not share in the surplus of Nationwide.

### **Incontestability**

After this Contract has been in force during the lifetime of the Annuitant for two years from the Date of Issue, we will not contest it.

### **Contract Settlement**

Nationwide may require that the Contract be returned before making any annuity payments or processing a Surrender of the entire Surrender Value.

### **Evidence of Survival**

If annuity payments depend on a person being alive, then Nationwide may require proof that person is still living before making annuity payments.

### **Alteration or Modification**

Changes to the Contract must be made in writing and signed by Nationwide's President or Secretary. The Contract may be modified or superseded by applicable law. Other changes to the Contract will be made only with the mutual agreement of Nationwide and the Contract Owner. A copy of the amendment will be furnished to the Contract Owner if required.

### **Assignment**

In some cases a Contract Owner may assign some or all rights under the Contract. An assignment has to be made in writing and signed by the Contract Owner during the lifetime of the Annuitant and before the Annuitization Date. The assignment takes effect on the date it is recorded by Nationwide. An assignment will not be recorded until Nationwide has received sufficient direction from the Contract Owner and assignee as to how rights under the Contract will be allocated. Nationwide may reject or not recognize assignments designed to alter the character of the risk that it originally assumed in issuing the Contract.

Nationwide is not responsible for the validity or tax consequences of any assignment or for any payment or other settlement made prior to Nationwide's recording of the assignment.

### **Protection of Proceeds**

Proceeds under the Contract are not assignable by any Beneficiary prior to the time they become payable. To the extent permitted by applicable law, proceeds are not subject to the claims of creditors or to legal process.

### **Misstatement of Age or Sex**

If the age or sex of the Contract Owner, Joint Owner, Annuitant, Beneficiary or Contingent Beneficiary is misstated, all payments and benefits under the Contract will be adjusted. Payments and benefits will be based on the correct age or sex. Proof of age of an Annuitant may be required at any time, in a form satisfactory to Nationwide. When the age or sex of an Annuitant has been misstated, the dollar amount of any overpayment will be deducted from the next payment or payments due under the Contract.

The dollar amount of any underpayment made by Nationwide as a result of an age or sex misstatement will be paid in full with the next payment due under the Contract.

## Reports

Before Annuitization, a report showing the Contract Value will be sent to the Contract Owner at his or her last known address at least once a year.

## CONTRACT EXPENSES

### Variable Accounts Charge

The base Variable Accounts charge is 1.30% on an annualized basis and compensates Nationwide for administrative and distribution expenses, as well as expenses associated with issuing, maintaining, and assuming certain risks in connection with the Contract. The election of any available options may increase this charge. Nationwide deducts this charge from the Variable Accounts each business day based on the value of the Variable Accounts.

### Contingent Deferred Sales Charge ("CDSC")

A CDSC may be assessed by Nationwide for any Surrender from the Contract. The CDSC covers expenses related to the sale of the Contract. The CDSC applies only to Purchase Payments that are Surrendered.

The CDSC is calculated by multiplying the CDSC percentages in the following table by the Purchase Payments Surrendered. In calculating the CDSC, all Surrenders are treated as coming from the oldest Purchase Payment first and then from the next oldest Purchase Payment and so forth. Earnings on Surrendered Purchase Payments are not considered until all Purchase Payments are Surrendered. Amounts Surrendered as described in the "CDSC Free Partial Surrenders" paragraphs following the table are not considered a Surrender of Purchase Payments.

For federal income tax purposes, full or partial Surrenders are treated as a withdrawal of earnings first.

Number of Completed Years Measured from the Date of the Purchase Payment	CDSC Percentage
0	7%
1	7%
2	6%
3	5%
4	4%
5	3%
6	2%
7	0%

The CDSC Percentage noted in the preceding table changes to the next year's CDSC Percentage on the day before the completed Purchase Payment year.

Nationwide will waive or reduce CDSC for the following Surrenders:

- (1) CDSC Free Partial Surrenders - Each year (beginning with the Date of Issue), the Contract Owner may Surrender without CDSC an amount equal to the greatest of: (a) 10% of the net difference of Purchase Payments still subject to CDSC less Purchase Payments that have been Surrendered and were subject to CDSC; (b) the amount required to meet minimum distribution requirements under the Internal Revenue Code; or (c) the amounts in the following table that are a part of an age-based systematic Surrender program elected by the Contract Owner.

Age of Contract Owner*	Contract Value Percentage
Under Age 59 1/2	5%
Age 59 1/2 through Age 61	7%
Age 62 through Age 64	8%
Age 65 through 74	10%
Age 75 and Over	13%

\*The age of the Contract Owner will be determined as of the date the request for systematic Surrender is received and recorded by Nationwide at its home office in Columbus, Ohio. In the case of Joint Ownership, the "Age of Contract Owner" will be based on the older Joint Owner.

If the total amounts Surrendered in any year exceed the "CDSC Free Partial Surrenders" amount calculated under item (c), then such total Surrendered amounts will be eligible only for "CDSC Free Partial Surrenders" amounts identified under items (a) and (b) and the total amount of CDSC charged during that year will be determined on such basis.

This CDSC Free Partial Surrender privilege described in the preceding paragraphs is non-cumulative. This means any part of the CDSC Free Partial Surrender amount not taken by the Contract Owner in a given year cannot be added to the available CDSC Free Partial Surrender amount in any later years. The CDSC Free Partial Surrender only applies to partial Surrenders. If the entire Contract is fully Surrendered, then CDSC will apply to all Purchase Payments Surrendered.

For purposes of the CDSC Free Partial Surrender privilege, a full Surrender is also considered: (a) a Surrender of the entire Surrender Value in any one year period (as measured from a Contract Anniversary date or the Date of Issue) or (b) any Surrender of 90% or more of the Contract Value.

- (2) Death Benefit Payment - CDSC is not charged on payment of the Death Benefit if the Annuitant dies before the Annuitization Date. However, if the Contract is continued and Purchase Payments are made after the death of Annuitant, a CDSC will apply to those Purchase Payments.
- (3) Annuity Payments - CDSC is not charged on amounts applied to an annuity payment option.
- (4) Certain Contract Exchanges - Nationwide may decide not to charge CDSC if the Contract is Surrendered in exchange for another contract issued by Nationwide or one of its affiliated insurance companies. Please note that a CDSC or other type of surrender charge may apply to the contract received in exchange for the Contract. If another contract issued by Nationwide or one of its affiliates is exchanged for the Contract, Nationwide may reduce the CDSC on the Contract.
- (5) Long-Term Care - Nationwide will not charge CDSC if the Contract Owner (or Annuitant if the Contract Owner is not a natural person) is confined to Long Term Care Facility or Hospital for a continuous period of 90 days or more at any time after the third Contract Anniversary. If there is a Joint Owner, the CDSC will not be

charged if either Joint Owner meets the preceding requirements. A request to waive CDSC under this provision must be received while confined to the Long Term Care Facility or within 90 days after confinement ends.

- (6) Terminal Illness - CDSC will not be charged if the Contract Owner (or a Joint Owner) is diagnosed by a physician (who is not a party to the Contract nor an immediate family member of a party to the Contract) as having a Terminal Illness at any time after the Date of Issue.
- (7) Certain Group Offerings - Nationwide may reduce CDSC if the Contract is sold to a trustee, employer or similar entity under a retirement plan or in similar arrangements resulting in expense savings.

### **Contract Maintenance Charge**

Nationwide deducts a \$30 contract maintenance charge on each Contract Anniversary and at the time of a full Surrender of the Contract. This charge compensates Nationwide for administrative expenses related to issuing and maintaining the Contract. If the Contract Value is greater than or equal to \$50,000 on a Contract Anniversary, then this charge is waived for that year and all subsequent years. If the Contract is fully Surrendered and the Contract Value at the time of Surrender is greater than or equal to \$50,000 the charge is also waived.

### **PARTIES TO THE CONTRACT**

Nationwide and the Contract Owner (including any Joint Owner) are the primary parties to the Contract. Additional parties listed in the Contract may be entitled to certain rights, but only under specific conditions, as described in the Contract.

The Contract Owner may change a party named in the Contract, except a Joint Owner, if the change request is in writing. Changes are effective as of the date the change request is signed. Nationwide, however, is not responsible for payment or other actions taken before the change request is received. Changes to the Annuitant require Nationwide's written consent and may only be done prior to the Annuitization Date. Nationwide is not responsible for the tax implications of any changes to the named parties. Nationwide may reject changes to the parties named in the Contract if the risk originally assumed by Nationwide in issuing the Contract is materially altered, multiple annuity contracts issued by Nationwide are being utilized to cover a single risk, or if the result of the change is to transfer rights or benefits to an institutional investor.

A change of Contract Owner may require a signature guarantee and must be signed by the Contract Owner and the person designated as the new Contract Owner.

Changes to the Annuitant or Contingent Annuitant are subject to underwriting and approval by Nationwide. If any Contract Owner is not a natural person, the change of the Annuitant will be treated as the death of the Contract Owner.

### **Nationwide**

Nationwide is a stock life insurance company organized under Ohio law. In exchange for the Purchase Payment(s) made under this Contract, Nationwide issues the Contract to the Contract Owner, assumes certain risks and promises to make certain payments.

In issuing this Contract, Nationwide intends to offer only annuity and related benefits (including death benefits) to single individuals and their beneficiaries. These benefits result in Nationwide assuming certain risks. This Contract is not intended for use by institutional investors, people trying to cover risks involving multiple lives with a single contract, or by someone trying to cover a single life with multiple Nationwide contracts.

If Nationwide discovers that the risk it intended to assume in issuing this Contract has been altered by any of the following, then Nationwide will take any action it feels is necessary to mitigate or eliminate the altered risk including, but not limited to, rescinding the Contract and returning the Surrender Value:

- (1) Information provided by the Contract Owner(s) is materially false, misleading, incomplete or otherwise deficient.
- (2) The Contract is being used with other contracts issued by Nationwide to cover a single life or risk.
- (3) The Contract is being used to cover multiple lives or risks.
- (4) The Contract is being used by an institutional investor.

Nationwide's failure to detect, mitigate or eliminate altered risk does not act as a waiver of its rights and does not bar Nationwide from asserting its rights at a future date.

### **Contract Owner**

The Contract Owner has all rights under the Contract before the Annuitization Date, unless a Joint Owner is named. If the person purchasing the Contract names someone else as the Contract Owner, then the purchaser will have no rights under the Contract.

The Annuitant becomes the Contract Owner on the Annuitization Date.

### **Joint Owner**

Joint Owners must be spouses at the time joint ownership is requested. Joint Owners have an undivided interest in the Contract and any exercise of ownership rights in the Contract must be in writing and signed by both Joint Owners.

### **Contingent Owner**

The Contingent Owner may receive benefits under the Contract, but only if the Contract Owner is not named as the Annuitant, dies prior to the Annuitization Date, and there is no surviving Joint Owner. If more than one Contingent Owner survives the Contract Owner, each will share equally unless otherwise specified in the Contingent Owner designation.

If a Contract Owner is named as the Annuitant and dies before the Annuitization Date, then the Contingent Owner does not have any rights in the Contract. If a surviving Contingent Owner is also named as the Beneficiary, then the surviving Contingent Owner will have all the rights of a Beneficiary.

### **Annuitant**

The Annuitant is the person who will receive annuity payments upon Annuitization. The Annuitant must be age 85 or younger at the time of Contract issuance unless Nationwide approves a request for the Annuitant to be older. The Annuitant may not be changed prior to the Annuitization Date without Nationwide's written consent.

### **Contingent Annuitant**

If the Annuitant dies before the Annuitization Date, the Contingent Annuitant becomes the Annuitant. The Contingent Annuitant must be age 85 or younger at the time of Contract issuance unless Nationwide approves a request for the Contingent Annuitant to be older. All provisions of the Contract that are based on the death of the Annuitant prior to the Annuitization Date will be based on the death of the last survivor of the Annuitant and Contingent Annuitant.

## **Beneficiaries and Contingent Beneficiaries**

The Beneficiary may be entitled to certain rights under the Contract. Whether these rights actually vest depends on several conditions. The Contingent Beneficiary has no rights unless the Contingent Beneficiary survives all Beneficiaries and such Beneficiaries (had they survived) would be entitled to receive payments under the Contract. The right to receive payments under the Contract, including the Death Benefit, is described in detail in the "Succession of Rights and the Death Benefit" section of the Contract.

Unless otherwise directed by the Contract Owner, the following will apply:

- (1) after the death of the Contract Owner (assuming all rights vest with the Beneficiary as described in the preceding paragraphs), the Beneficiary may name a successor beneficiary. A successor beneficiary will have the right to receive any Contract proceeds remaining after the Beneficiary dies;
- (2) if there is more than one Beneficiary, each will share equally in any right to receive payment;
- (3) if there is more than one Contingent Beneficiary, each will share equally in any right to receive payment.

## **CONTRACT INVESTMENT OPTIONS**

### **Variable Accounts**

Nationwide may make available one or more Variable Accounts in which Contract Owners may elect to invest.

Variable Accounts are segregated investment accounts of Nationwide. All assets of the Variable Accounts remain the property of Nationwide, but are not charged with the liabilities from any other of its businesses. Income, gains and losses of the Variable Accounts reflect their own investment experience and not the investment experience of Nationwide. Although the assets in the Variable Accounts are the property of Nationwide, it is obligated to make payments to the parties of the Contract.

Each Variable Accounts may offer various underlying investment options, each being a Sub-Account of the Variable Accounts. The Contract Owner may allocate Purchase Payments to any of the available Sub-Accounts of each Variable Accounts.

Purchase Payments allocated to Sub-Accounts may be subject to terms or conditions established by the corresponding underlying investment option.

The underlying investment options available in the Variable Accounts are not publicly traded investment options or mutual funds.

The value of amounts allocated to each Sub-Account is determined by multiplying the number of Accumulation Units in the Sub-Account by the Accumulation Unit value. Charges assessed by the underlying investment options, as well as the Variable Account charge, are deducted each day when calculating the Accumulation Unit value. When a Sub-Account is established, the Accumulation Unit value is initially set at \$10 per unit. The Accumulation Unit value of the Sub-Account fluctuates based on the investment performance of the corresponding underlying investment option. Investment experience is not tied to the number of Accumulation Units, but the value of the Accumulation Units. Accumulation Units of a Sub-Account are added by Purchase Payment or transfer allocations. Accumulation Units of a Sub-Account are subtracted by any Surrenders, transfers to other Sub-Accounts or charges described in the "Contract Expense" section (except the Variable Account charge).

The investment performance of a Sub-Account is determined by the net investment factor. The net investment factor is determined by dividing (a) by (b) and subtracting (c) from the result where:

- (a) is the net asset value for the current Valuation Period of the underlying investment option corresponding to the Sub-Account (plus any dividend or income distributions made by such underlying investment option);
- (b) is the net asset value of the underlying investment option determined as of the preceding Valuation Period; and
- (c) is a factor representing the daily Variable Account charge (determined by taking the annualized Variable Account charge and dividing it by the number of days in the current calendar year).

If the net investment factor is multiplied by the preceding Valuation Period's Accumulation Unit value, the result will be the current Valuation Period's Accumulation Unit value. If the net investment factor is greater than 1, the Accumulation Unit value increases. If the net investment factor is less than 1, the Accumulation Unit value decreases.

If an underlying investment option is no longer available for investment by a Variable Accounts or if, in the judgment of Nationwide's management, further investment in such underlying investment option would be inappropriate in view of the purposes of the Contract, Nationwide may substitute another underlying investment option for an underlying investment option already purchased or to be purchased in the future by Purchase Payments under the Contract.

In the event of a substitution or change, Nationwide may make changes to the Contract and other contracts of this class as may be necessary to reflect the substitution or change. Nothing contained in the Contract will prevent the Variable Accounts from purchasing other securities for other series or classes of contracts or from effecting a conversion between series or classes of contracts on the basis of requests made individually by owners of such contracts.

## **OPERATION OF THE CONTRACT**

### **Purchase Payments**

The Contract is issued in consideration of the Purchase Payment(s) made by the Contract Owner. Purchase Payments are accepted by Nationwide at its home office in Columbus, Ohio. The minimum initial Purchase Payment is required on the Date of Issue and must be at least \$10,000. The Contract Owner may satisfy the minimum initial Purchase Payment by making periodic Purchase Payments until the first Contract Anniversary. Nationwide does not require any additional Purchase Payments after the minimum initial Purchase Payment has been satisfied and the Contract will not lapse or otherwise be cancelled for failure to make additional Purchase Payments. Nationwide accepts additional Purchase Payments of \$1,000 or more. If additional Purchase Payments are made via automated clearinghouse, the minimum subsequent Purchase Payment amount is reduced to \$150.

Notwithstanding the preceding paragraph, total cumulative Purchase Payments under the Contract and any other annuity contract issued by Nationwide with the same Annuitant may not exceed \$1,000,000 (and will be returned to the Contract Owner), unless Nationwide agrees in writing to accept Purchase Payments exceeding \$1,000,000.

### **Additional Credits on Purchase Payments**

**The additional credits on Purchase Payments may not be available in conjunction with the election of certain options. If an elected option eliminates Purchase Payment credits, this fact will be stated in the option form.**

Nationwide will provide a credit if certain levels of Purchase Payments are achieved as outlined in the following:

- (1) When cumulative Purchase Payments (minus any Surrenders) under the Contract exceed \$500,000, Nationwide will credit to the Contract an amount equal to 0.50% of all such Purchase Payments. In the case of a subsequent Purchase Payment (minus any Surrenders) reaching the \$500,000 minimum, the 0.50% will be credited on all Purchase Payments attributed to the cumulative total Purchase Payment amount of \$500,000. Subsequent Purchase Payments between \$500,001 and \$999,999 will each receive a credit that is equal to 0.50%.
- (2) When cumulative Purchase Payments (minus any Surrenders) under the Contract exceed \$1,000,000, Nationwide will credit to the Contract an amount equal to 1.00% of all such Purchase Payments. In the case of a subsequent Purchase Payment (minus any Surrenders) reaching the \$1,000,000 minimum, a credit of 0.50% will be credited on cumulative Purchase Payments (minus any Surrenders) between \$0 and \$999,999 (in addition to the previous credit made under item no. (1) above) for a total credit of 1.00%.

Additional Purchase Payments (minus any Surrenders) in excess of the \$1,000,000 minimum will each receive a credit of 1.00%.

If the Contract is returned pursuant to the "Right to Examine and Cancel" provision, any credits described herein that have been made to the Contract by Nationwide will be forfeited.

Additional credits on Purchase Payments are made only once upon reaching the specified thresholds. For example, if cumulative Purchase Payments (minus any Surrenders) exceed \$1,500,000 then the total additional credited amount is equal to \$15,000.

Subsequent Surrenders followed by new Purchase Payments will not receive additional credits until the original \$1,500,000 receiving additional credits on Purchase Payments is exceeded by these new Purchase Payments.

## Transfers

Prior to the Annuitization Date, transfers among the investment options available under the Contract are permitted 20 times per calendar year. Nationwide accepts transfers in excess of 20, but only if they are sent via ordinary U.S. Mail. For purposes of determining the number of transfers, the following will apply:

- (1) a transfer is considered to be one or more allocations of Contract Value among available investment options on a single business day;
- (2) the transfer limit of 20 will be set (or re-set) every calendar year beginning January 1st;
- (3) transfers not exercised during a given calendar year cannot be "banked" or otherwise accumulated and used in subsequent calendar years (transfer limits are non-cumulative in nature);
- (4) asset rebalancing transactions, as described in the "Contract Owner Services" section of the Contract, are considered transfers;
- (5) dollar cost averaging transactions, as described in the "Contract Owner Services" section of the Contract, are not considered transfers.

There are certain transfer restrictions, prohibitions or fees that may be imposed by underlying mutual funds.

Nationwide may refuse, limit or otherwise restrict transfer requests, or take any other reasonable action it deems necessary to protect Contract Owners, Annuitants and/or Beneficiaries from short-term trading strategies or other harmful investment practices that negatively impact underlying mutual fund performance. Nationwide may restrict a Contract Owner engaged in such a practice or strategy or a third-party acting on behalf of a Contract Owner(s).

Nationwide's failure to take action in any one or more instances with respect to the preceding restrictions is not, nor is it to be construed or deemed as, a further or continuing waiver of its right to enforce them.

## Surrenders

The Contract Owner may Surrender part or all of the Contract Value before the earlier of:

- (1) the death of the Annuitant and any Contingent Annuitant; or
- (2) the Annuitization Date.

Nationwide requires that Surrender requests be made in writing and may require the return of the Contract if the entire Contract Value is being Surrendered. To insure Surrenders are being requested properly, Nationwide may require the signature(s) on a Surrender request be guaranteed by a member firm of a major stock exchange or other depository institution qualified to do so.

Unless the Contract Owner provides specific direction to Nationwide as to how amounts from the Contract are to be Surrendered, Nationwide will process requests for Surrender in the following manner:

- (1) Proportional Surrender - Surrenders will be taken proportionally from each Variable Accounts option in which the Contract Owner is invested based on its value.
- (2) Surrender Amount Received - The amount received by the Contract Owner will be equal to the amount of the Surrender requested by the Contract Owner minus any charges described in the "Contract Expenses" section or adjustments and any applicable premium taxes.

The Surrender Value will be paid to the Contract Owner within seven days of the date Nationwide receives, at its home office in Columbus, Ohio, the properly executed Surrender request from the Contract Owner.

The Surrender Value is equal to:

- (1) the Contract Value; minus
- (2) any charges described in the "Contract Expenses" section; minus
- (3) any state premium taxes.

Any applicable federal income taxes are not included in calculating the Surrender Value.

Nationwide has the right to suspend or delay the date of any Surrender from the Variable Accounts for any period when;

- a) the New York Stock Exchange is closed,
- b) when trading on the New York Stock Exchange is restricted,



- c) when an emergency exists and as a result the disposal of securities in the Variable Accounts is not reasonably practicable or it is not reasonably practicable to fairly determine the value of the net assets in the Variable Accounts, or
- d) during any other period when the Securities and Exchange Commission by order permits a suspension of Surrender for the protection of security holders.

Rules and regulations of the Securities and Exchange Commission may govern as to whether certain conditions set forth in the preceding paragraphs exist.

### **Surrenders Required by the Internal Revenue Code**

Certain Surrenders may be required by the Internal Revenue Code. For purposes of this section, a Surrender may also be termed a "distribution" or a "required distribution." In no case may a Surrender be delayed beyond the time specified by Internal Revenue Code Section 72(s).

If any Contract Owner or Joint Owner dies (including an Annuitant who becomes the Contract Owner of the Contract on the Annuitization Date), certain distributions are required by Section 72(s) of the Internal Revenue Code. The following distributions will be made in accordance with these requirements (regardless of any other provisions in the Contract):

- (1) If any Contract Owner dies on or after the Annuitization Date and before the entire interest under the Contract has been distributed, then the remaining portion of such interest shall be distributed at least as rapidly as under the method of distribution in effect as of the date of such Contract Owner's death.
- (2) If any Contract Owner dies before the Annuitization Date, then the entire interest in the Contract (consisting of either the Death Benefit or the Contract Value reduced by certain charges as set forth elsewhere in the Contract) shall be distributed within 5 years of the death of the deceased Contract Owner, provided however:
  - (a) If any portion of such interest is payable to or for the benefit of a natural person who is a surviving Contract Owner, Contingent Owner, Joint Owner, Annuitant, Contingent Annuitant, Beneficiary or Contingent Beneficiary as the case may be (each a "designated beneficiary"), such portion may, at the election of the designated beneficiary,

be distributed over the life of such designated beneficiary, or over a period not extending beyond the life expectancy of such designated beneficiary, provided that payments begin within one year of the date of the deceased Contract Owner's death (or such longer period as may be permitted by federal income tax regulations). Life expectancy and the amount of each payment will be determined as prescribed by federal income tax regulations.

- (b) If the designated beneficiary is the surviving spouse of the deceased Contract Owner, such spouse may elect, in lieu of the Death Benefit, to become the Contract Owner of this Contract, and the distributions required under the Required Distribution Provisions will be made upon the death of such spouse.

In the event that the Contract Owner is not a natural person (e.g., a trust or corporation), then, for purposes of these distribution provisions, (i) the death of the Annuitant shall be treated as the death of any Contract Owner, (ii) any change of the Annuitant shall be treated as the death of any Contract Owner, and (iii) in either case the appropriate distribution required under these distribution rules shall be made upon such death or change, as the case may be. The Annuitant is the primary annuitant as defined in Section 72(s)(6)(B) of the Code.

These distribution provisions shall not be applicable to any Contract that is not required to be subject to the provisions of Section 72(s) of the Code by reason of Section 72(s)(5) or any other law or rule. Such Contracts include, but are not limited to, any Contract (i) which is provided under a plan described in Section 401(a) of the Code which includes a trust exempt from tax under Section 501 of the Code; (ii) which is provided under a plan described in Section 403(a) of the Code; (iii) which is described in Section 403(b) of the Code; (iv) which is an individual retirement annuity or provided under an individual retirement account or annuity as described in Section 408 of the Code; or (v) which is qualified funding asset (as defined in Section 130(d) of the Code, but without regard to whether there is a qualified assignment).

### **Additional Tax Information**

The Contract is subject to requirements found in the Internal Revenue Code. It is intended that the Contract be treated as an "annuity contract" for federal income tax purposes.

Nationwide will interpret and administer all sections of the Contract in accordance with Internal Revenue Code Section 72(s). Nationwide reserves the right to amend this Contract to comply with requirements set out in the Internal Revenue Code and regulations and rulings thereunder, as they may exist from time to time.

Surrenders are calculated by use of the expected return multiples specified in Tables V and VI of Section 1.72-9 of the Treasury Regulations and calculated in accordance with the calculation methods made available by Nationwide, prescribed by the regulations and elected by the Contract Owner.

If the Contract is issued other than as a Non-Qualified Contract, the Contract Owner will receive an endorsement describing the Contract requirements for the type of Contract issued.

Nationwide will deduct against the Contract Value the amount of any premium taxes levied by a state or any other government entity on Purchase Payments. The method used to recoup premium taxes will be determined by Nationwide at its sole discretion and in compliance with applicable state law. Nationwide currently deducts premium taxes from a Contract Value at one of the following times:

- (1) when the Contract is Surrendered;
- (2) on the Annuitization Date; or
- (3) when Nationwide is subject to the premium tax.

### **CONTRACT OWNER SERVICES**

Listed in this section are descriptions of certain services Nationwide may make available under the Contract. The services described in this section are not available on or after the Annuitization Date.

#### **Asset Rebalancing**

**Please note that terms and conditions imposed by underlying mutual funds may restrict the ability to do asset rebalancing with certain Sub-Accounts.**

Nationwide permits the Contract Owner to elect, on a form provided by Nationwide, to periodically have the part of the Contract Value held in the Sub-Accounts of the Variable Accounts re-allocated on a predetermined percentage basis.

The Contract Owner may elect to have asset rebalancing done on a quarterly, semi-annual or annual basis. If the last day of any of these periods falls on a date other than a Valuation Date, Nationwide will process the asset rebalancing on the next available Valuation Date.

Nationwide may, on a prospective basis, discontinue new asset rebalancing programs. Nationwide may also assess a processing fee for this service.

#### **Dollar Cost Averaging Programs**

The Contract Owner may elect, on a form provided by Nationwide, to transfer on a monthly, quarterly, semi-annual or annual basis specified amounts from certain Sub-Accounts of the Variable Accounts.

Dollar cost averaging transfers will continue out of the applicable Sub-Account until exhausted or the Contract Owner instructs Nationwide in writing to discontinue the program.

#### **Systematic Surrenders**

The Contract Owner may elect, on a form provided by Nationwide, to take systematic Surrenders of \$100 or more on a monthly, quarterly, semi-annual or annual basis. Nationwide will process the Surrenders on pro-rata basis from each Sub-Account of the Variable Accounts. Systematic Surrenders may be subject to the charges described in the "Contract Expenses" section, as well as any applicable state premium taxes. Unless otherwise directed by the Contract Owner, Nationwide will withhold federal income taxes from each systematic Surrender.

The Contract Owner may request an age-based systematic Surrender program (in accordance with the table that follows). This type of systematic Surrender program terminates each year on the day before the Contract Anniversary and may be reinstated only on or after the next Contract Anniversary pursuant to a new request.

<b>Age of Contract Owner*</b>	<b>Contract Value Percentage</b>
Under Age 59 1/2	5%
Age 59 1/2 through Age 61	7%
Age 62 through Age 64	8%
Age 65 through 74	10%
Age 75 and Over	13%

\*The age of the Contract Owner will be determined as of the date the request for systematic Surrender is received and recorded by Nationwide at its home office in Columbus, Ohio. In the case of Joint Ownership, the "Age of Contract Owner" will be based on the older Joint Owner.

Unless the Contract Owner has made an irrevocable election of Surrenders of substantially equal periodic payments, the systematic Surrenders may be discontinued at any time by written notification to Nationwide. Nationwide may discontinue prospective systematic Surrender programs.

### **SUCCESSION OF RIGHTS AND THE DEATH BENEFIT**

Whether a party to the Contract has certain rights (including the right to receive the Death Benefit) depends on whether certain parties (such as a Contingent Annuitant or Joint Owner) have been named and whether the Contract Owner and the Annuitant is the same person.

#### **Death of the Contract Owner**

If the Contract Owner (or any Joint Owner) and the Annuitant are not the same person and such Contract Owner dies before the Annuitization Date, the "Death Benefit" section does not apply and contractual rights succeed in the following order:

- (1) If there is a surviving Joint Owner, they become the new Contract Owner.
- (2) If there is no surviving Joint Owner, the Contingent Owner becomes the new Contract Owner.
- (3) If there is no surviving Joint Owner or Contingent Owner, the Beneficiary(ies) becomes the new Contract Owner.
- (4) If there is no surviving Beneficiary(ies), then the last surviving Contract Owner's estate becomes the new Contract Owner.

#### **Death of Contract Owner/Annuitant**

If the Contract Owner (or any Joint Owner) and the Annuitant are the same person, and that person dies before the Annuitization Date, the Death Benefit becomes payable. Rights to the Death Benefit are determined in the following order:

- (1) If there is a surviving Joint Owner, the surviving Joint Owner is entitled to the Death Benefit.

- (2) If there is no surviving Joint Owner, the Beneficiary(ies) are entitled to the Death Benefit.
- (3) If there is no surviving Joint Owner or Beneficiary(ies), then the Contingent Beneficiary(ies) are entitled to the Death Benefit.
- (4) If there is no surviving Contingent Beneficiary(ies), then the last surviving Contract Owner's estate is entitled to the Death Benefit.

#### **Death of Annuitant**

If there is no Contingent Annuitant, the Contract Owner and the Annuitant are not the same person, and the Annuitant dies before the Annuitization Date, then rights to the Death Benefit are determined in the following order:

- (1) the Beneficiary(ies), if they survive the Annuitant;
- (2) the Contingent Beneficiary(ies), if they survive the Annuitant;
- (3) the last surviving Contract Owner's estate.

#### **Death Benefit Payment**

The Death Benefit is only payable if the Annuitant dies before the Annuitization Date. The value of each component comprising the calculation of the amount of the Death Benefit is determined as of the date of the Annuitant's death, except for the Contract Value component which is valued as of the date Nationwide receives the information necessary to pay a Death Benefit claim as described below.

Prior to paying the Death Benefit, Nationwide must receive in writing at its home office in Columbus, Ohio the following three items: (1) proper proof of the Annuitant's death; (2) an election specifying the method of Surrender; and (3) state required forms, if any.

Nationwide will accept any one of the following as proper proof of the Annuitant's death:

- (1) a certified copy of the death certificate;
- (2) a copy of a certified decree of a court of competent jurisdiction as to the finding of death;
- (3) a written statement by a medical doctor who attended the deceased Annuitant; or
- (4) any other proof Nationwide finds acceptable.

The Beneficiary must elect a method of Surrender that complies with any applicable Internal Revenue Code requirements. The Beneficiary may elect to receive the Death Benefit in the form of:

- (1) a lump sum distribution;
- (2) an annuity payment; or
- (3) any distribution that is permitted by state and federal regulations and is acceptable to Nationwide.

The Death Benefit payment will be made or will commence within 30 days after receipt of proof of death and notification of the election on how to receive the Death Benefit.

#### **Standard Death Benefit**

If the Annuitant dies before the Annuitization Date, the Death Benefit will be the greater of:

- (1) the Contract Value; or
- (2) the total of all Purchase Payments, less an adjustment for amounts Surrendered.

The adjustment for amounts Surrendered will reduce item (2) above in the same proportion that the Contract Value was reduced on the date of the partial Surrender.

#### **Spousal Protection**

The spousal protection benefit permits a surviving spouse to continue the Contract while receiving the Death Benefit upon the death of the other spouse. In order to take advantage of this benefit the following will apply.

- (1) One or both of the spouses (or a revocable trust of which either or both of the spouses is/are grantor(s)) must be named as the Contract Owner.
- (2) The spouses must be Co-Annuitants. Both Co-Annuitants must be 85 or younger on the Date of Issue.
- (3) The spouses must be the Beneficiaries, except that a valid trust or custodial arrangement may be established if it is for the exclusive benefit of each spouse.

- (4) No other person may be named as Contract Owner, Annuitant or as primary Beneficiary, except that a Contract Owner or primary Beneficiary may be a valid trust or custodial arrangement established for the exclusive benefit of each spouse.

- (5) If both spouses are alive upon Annuitization, the Contract Owner must specify which spouse is the Annuitant upon whose continuation of life any annuity payments involving life contingencies depend.

- (6) Death of a Co-Annuitant - Prior to Annuitization, upon the death of the Co-Annuitant, the surviving spouse may continue the Contract as its sole Contract Owner. If the chosen Death Benefit is higher than the Contract Value at the time of death, the Contract Value will be adjusted to equal the chosen Death Benefit amount. The surviving spouse may then name a new Beneficiary but may not name another Co-Annuitant.

- (7) If a Co-Annuitant is added at any time after the Date of Issue, a copy of the certificate of marriage must be provided and the date of marriage must be after the Date of Issue. In addition, the Co-Annuitant that is added must be age 85 or younger.

The Death Benefit is paid on the death of each Co-Annuitant. In no event will Nationwide pay the Death Benefit more than twice.

#### **ANNUITIZATION**

The other sections within the Contract primarily deal with provisions involving the accumulation of amounts in the various contract investment options, certain contractual benefits and rights that occur prior to receiving any annuity payments.

This "Annuitization" section primarily describes the right to receive certain payments upon Annuitization, including guarantees with respect to certain life contingent payment options.

#### **Annuity Commencement Date**

The Annuity Commencement Date is selected by the Contract Owner and is generally the first day of a calendar month. The date must be at least two years after the Date of Issue. If an Annuity Commencement Date is not selected, it will be the date the Annuitant reaches age 90.

The Contract Owner may change the Annuity Commencement Date if the following requirements are met:

- (1) the requested change is before the Annuitization Date;
- (2) the change is made in writing and approved by Nationwide;
- (3) the new Annuity Commencement Date is not later than the first day of the first calendar month after the Annuitant's 90th birthday unless Nationwide agrees to a later date in writing.

A change will become effective as of the date requested, but will not apply to any action taken by Nationwide before it is recorded at Nationwide's home office in Columbus, Ohio.

### Annuitization Process

Annuitization is irrevocable once payments have begun. The Contract Owner must provide Nationwide the following items in writing to annuitize the Contract:

- (1) election of an Annuity Payment Option; and
- (2) election to receive a fixed payment annuity, variable payment annuity, or any other combination that may be available on the Annuitization Date.

### Calculation of Fixed Annuity Payments

The first payment of a fixed payment annuity is determined by applying the portion of the total Contract Value specified by the Contract Owner, less applicable premium tax, to the fixed annuity table in effect on the Annuitization Date for the Annuity Payment Option elected.

The purchase rates for any options guaranteed to be available will be determined on a basis not less favorable than 1.5% minimum interest and the applicable Annuity 2000 Mortality Table with Projection Scale G, assuming Annuitization in the year 2000, and the following age adjustments.

Annuitization Date	Adjusted Age*
2011 - 2015	Age last birthday minus 5 years
2016 - 2022	Age last birthday minus 6 years
2023 - 2029	Age last birthday minus 7 years
2030 - 2036	Age last birthday minus 8 years
2037 - 2043	Age last birthday minus 9 years
After 2043	Age last birthday minus 10 years

\*Adjusted age is equal to the Annuitant's actual age in years on the Annuitant's last birthday minus the number of years specified in the table for each range of Annuitization Dates.

The determination of the applicable Annuity 2000 Mortality Table and Projection Scale G will be based upon the type of Contract issued.

### Calculation of Variable Annuity Payments

**Please note that each variable annuity payment will fluctuate and may increase or decrease based on investment experience of the Sub-Accounts.**

A variable payment annuity is a series of payments that are not predetermined or guaranteed as to dollar amount and that vary in amount with the investment experience of the Sub-Accounts selected by the Contract Owner.

The first payment of a variable payment annuity is determined by applying the portion of the total Contract Value specified by the Contract Owner, less applicable premium taxes, to the variable annuity table in effect on the Annuitization Date for the Annuity Payment Option elected.

The purchase rates for any options guaranteed to be available will be determined on a basis not less favorable than a 3.5% assumed investment return and the applicable Annuity 2000 Mortality Table with Projection Scale G, assuming Annuitization in the year 2000, and the following age adjustments.

Annuitization Date	Adjusted Age*
2011 - 2015	Age last birthday minus 5 years
2016 - 2022	Age last birthday minus 6 years
2023 - 2029	Age last birthday minus 7 years
2030 - 2036	Age last birthday minus 8 years
2037 - 2043	Age last birthday minus 9 years
After 2043	Age last birthday minus 10 years

\*Adjusted age is equal to the Annuitant's actual age in years on the Annuitant's last birthday minus the number of years specified in the table for each range of Annuitization Dates.

The determination of the applicable Annuity 2000 Mortality Table and Projection Scale G will be based upon the type of Contract issued.

Variable annuity payments after the first payment will vary in amount and may decrease after the first payment. The payment amount changes with the investment performance of the Sub-Accounts selected by the Contract Owner within the Variable Accounts.

An Annuity Unit is used to calculate the value of annuity payments. When the underlying mutual fund shares were first established, the value of an Accumulation Unit for each Sub-Account of the Variable Accounts was arbitrarily set at \$10. The value for any later Valuation Period is found as follows:

- (1) the Annuity Unit value for each Sub-Account for the immediately preceding Valuation Period is multiplied by the net investment factor for the Sub-Account for the Valuation Period for which the Annuity Unit value is being calculated;
- (2) the result is multiplied by an interest factor because the assumed investment rate of 3.5% per year is built into the purchase rate basis for variable payment annuities.

Using the Annuity Unit value, the dollar amount of variable annuity payments is determined by:

- (1) the dollar amount of the first annuity payment is divided by the Annuity Unit value as of the Annuitization Date. This result establishes the fixed number of Annuity Units for each monthly annuity payment after the first. The number of Annuity Units remains fixed during the annuity payment period;
- (2) the fixed number of Annuity Units is multiplied by the Annuity Unit value for the Valuation Date for which the payment is due. This result establishes the dollar amount of the payment.

Nationwide guarantees that the dollar amount of each payment after the first will not be affected by variations in Nationwide's expenses or mortality experience.

## **Frequency and Amount of Payments**

All annuity payments will be mailed within 10 business days of the scheduled payment date. Payments will be made based on the Annuity Payment Option selected and frequency selected. However, if the net amount to be applied to any Annuity Payment Option at the Annuitization Date is less than \$2,000, Nationwide has the right to pay this amount in one lump sum instead of periodic annuity payments.

If any annuity payment would be or becomes less than \$100, Nationwide may change the frequency of payments to an interval that results in payments of at least \$100. In no event will Nationwide make payments under an annuity option less frequently than annually.

## **Large Size Annuity Contracts**

Notwithstanding any other provision in the Contract, the following will apply to all Contracts issued where cumulative Purchase Payments received exceed \$2,000,000:

- (1) Nationwide may limit the amount of the Contract Value applied to an Annuity Payment Option to \$5,000,000 per annuitant. For amounts in excess of \$5,000,000, Nationwide will permit the naming of additional annuitants (only for the purpose of Annuitization);
- (2) Nationwide may limit the available Annuity Payment Option to a fixed Life Annuity with guaranteed period of payments through age 95 or 20 years (whichever is greater).

## **ANNUITY PAYMENT OPTIONS**

### **Selection of Annuity Payment Option**

The Contract Owner may select an Annuity Payment Option prior to Annuitization. The following applies to the selection of an Annuity Payment Option:

- (1) If no Annuity Payment Option is selected, Nationwide will automatically set it as a life annuity with a guaranteed period of 240 months.
- (2) Annuity Payment Options available may be limited based on age of the Annuitant (and any designated second person upon whose continuation of life any lifetime payments may depend).

- (3) Annuity Payment Options may also be limited based on Surrenders required by the Internal Revenue Code.

The Annuity Payment Options found in the Contract are guaranteed to be available by Nationwide subject to the restrictions set forth in the preceding paragraphs and the "Large Size Annuity Contracts" subsection of the "Annuitization" section.

#### **Life Annuity**

The amount to be paid under this option will be paid during the lifetime of the Annuitant. Payments will cease with the last payment due prior to the death of the Annuitant.

#### **Joint and Survivor Annuity**

The amount to be paid under this option will be paid during the joint lifetimes of the Annuitant and a designated second person. Payments will continue as long as either is living.

#### **Life Annuity With 120 or 240 Monthly Payments Guaranteed**

The amount to be paid under this option will be paid during the lifetime of the Annuitant. A guaranteed period of 120 or 240 months may be selected. If the Annuitant dies prior to the end of this guaranteed period, the recipient chosen by the Contract Owner will receive the remaining guaranteed payments.

#### **Any Other Option**

The amount and period under any other option will be determined by Nationwide. Payment options not set forth in the Contract are available only if they are approved by both Nationwide and the Contract Owner. Nationwide may elect to make available an immediate annuity contract as a settlement option if requested by the Contract Owner.

#### **Confirmation of Annuity Payments**

Nationwide will issue within 30 days of the Annuitization Date a confirmation of the elected Annuity Payment Option and the amount of each payment (or first payment if a variable Annuity Payment Option has been elected).

**GUARANTEED ANNUITY TABLES  
FIXED MONTHLY BENEFITS PER \$1000 APPLIED**

**JOINT AND SURVIVOR MONTHLY ANNUITY PAYMENTS**

<u>Adjusted Age of Male Annuitant*</u>	<u>Adjusted Age of Female Annuitant*</u>						
	<b>50</b>	<b>55</b>	<b>60</b>	<b>65</b>	<b>70</b>	<b>80</b>	<b>90</b>
<b>50</b>	2.54	2.66	2.77	2.85	2.92		
<b>55</b>	2.62	2.78	2.94	3.08	3.19		
<b>60</b>	2.68	2.89	3.11	3.32	3.50	3.75	
<b>65</b>		2.96	3.24	3.54	3.82	4.27	
<b>70</b>			3.34	3.72	4.13	4.88	
<b>80</b>				3.95	4.58	6.17	7.61
<b>90</b>						7.13	10.40

**LIFE ANNUITY: MONTHLY ANNUITY PAYMENTS**

<u>Male Guarantee Period</u>				<u>Female Guarantee Period</u>			
<b>ANNUITANT'S ADJUSTED AGE*</b>	<b>NONE</b>	<b>120 MONTHS</b>	<b>240 MONTHS</b>	<b>ANNUITANT'S ADJUSTED AGE*</b>	<b>NONE</b>	<b>120 MONTHS</b>	<b>240 MONTHS</b>
50	3.03	3.01	2.95	50	2.79	2.78	2.75
51	3.10	3.08	3.01	51	2.85	2.84	2.81
52	3.17	3.14	3.07	52	2.91	2.90	2.86
53	3.24	3.22	3.13	53	2.97	2.96	2.91
54	3.32	3.29	3.19	54	3.04	3.02	2.97
55	3.40	3.37	3.25	55	3.11	3.09	3.03
56	3.49	3.45	3.32	56	3.18	3.16	3.09
57	3.58	3.54	3.39	57	3.26	3.24	3.16
58	3.68	3.63	3.46	58	3.34	3.32	3.23
59	3.78	3.73	3.53	59	3.43	3.40	3.30
60	3.89	3.83	3.60	60	3.52	3.49	3.37
61	4.01	3.94	3.68	61	3.62	3.58	3.44
62	4.14	4.05	3.75	62	3.72	3.68	3.52
63	4.27	4.17	3.83	63	3.84	3.79	3.60
64	4.41	4.30	3.90	64	3.96	3.90	3.68
65	4.57	4.43	3.98	65	4.08	4.02	3.76
66	4.73	4.57	4.05	66	4.22	4.14	3.84
67	4.91	4.71	4.12	67	4.37	4.27	3.93
68	5.09	4.86	4.19	68	4.52	4.41	4.01
69	5.29	5.02	4.26	69	4.69	4.56	4.09
70	5.50	5.18	4.33	70	4.87	4.71	4.17
71	5.73	5.35	4.39	71	5.07	4.88	4.24
72	5.97	5.53	4.44	72	5.28	5.05	4.32
73	6.23	5.71	4.50	73	5.52	5.23	4.39
74	6.51	5.89	4.55	74	5.76	5.42	4.45
75	6.81	6.08	4.59	75	6.03	5.62	4.51
76	7.13	6.27	4.63	76	6.33	5.83	4.56
77	7.47	6.46	4.66	77	6.64	6.04	4.61
78	7.83	6.65	4.70	78	6.99	6.25	4.65
79	8.23	6.84	4.72	79	7.36	6.47	4.69
80	8.65	7.03	4.74	80	7.77	6.69	4.72



**LIFE ANNUITY: MONTHLY ANNUITY PAYMENTS**  
(Continued)

<u>Male Guarantee Period</u>				<u>Female Guarantee Period</u>			
<b>ANNUITANT'S ADJUSTED AGE*</b>	<b><u>NONE</u></b>	<b><u>120 MONTHS</u></b>	<b><u>240 MONTHS</u></b>	<b>ANNUITANT'S ADJUSTED AGE*</b>	<b><u>NONE</u></b>	<b><u>120 MONTHS</u></b>	<b><u>240 MONTHS</u></b>
81	9.10	7.21	4.76	81	8.21	6.90	4.74
82	9.58	7.39	4.78	82	8.69	7.12	4.76
83	10.10	7.56	4.79	83	9.21	7.32	4.78
84	10.66	7.73	4.80	84	9.77	7.52	4.79
85	11.25	7.88	4.80	85	10.38	7.70	4.80
86	11.88	8.02	4.81	86	11.04	7.87	4.80
87	12.56	8.16	4.81	87	11.75	8.03	4.81
88	13.27	8.28	4.81	88	12.51	8.18	4.81
89	14.04	8.39	4.81	89	13.32	8.31	4.81
90	14.85	8.50	4.81	90	14.17	8.42	4.81

\*Adjusted Age is defined in the "Calculation of Fixed Annuity Payments" section of the Contract.

Individual Flexible Purchase Payment Variable Deferred Annuity Contract, Non-Participating

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**CONTRACT SPECIFICATIONS PAGE**

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**CONTRACT INFORMATION**

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Parties to the Contract

Contract Owner: [John Q. Doe]

Joint Owner: [Jane M. Doe]

Annuitant: [John Q. Doe]

Co-Annuitant: [N/A]

Contingent Owner: [N/A]

Contingent Annuitant: [N/A]

Date of Birth

[January 1, 1956]

[December 1, 1961]

[January 1, 1956]

[N/A]

[N/A]

[N/A]

Additional Issuing Information

Contract Number: [01-000000000]

Date of Issue: [January 3, 2011]

Contract Type: [Non-qualified]

Initial Purchase Payment: [\$10,000]

Annuity Commencement Date: [January 1, 2046]

Minimum Requirements

Subsequent Purchase Payments: \$1,000 (\$150 for subsequent payments made via electronic funds transfer)

Minimum Annuity Payment Amount: \$100

Minimum Contract Value Required for Annuitization: \$2,000

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**STANDARD DEATH BENEFIT and CDSC**

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[ ] Standard Death Benefit with Spousal Protection (Return of Contract Value or Total Purchase Payments less adjustments for amounts Surrendered)

[ ] Standard 7 Year CDSC Schedule

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**SUMMARY OF CONTRACT EXPENSES**

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Base Contract Variable Account Charge: 1.10%\*

Contract Maintenance Charge: \$30\*\*

Administrative Charge: 0.20%

Contingent Deferred Sales Charge Table:

Number of Completed Years Measured

from the Date of the Purchase Payment:      0      1      2      3      4 & Thereafter

CDSC Percentage\*\*\*:                      7%      7%      6%      5%      0%

\* The base Variable Account Charge noted above does not include charges associated with any optional features you have elected. These charges are added to the base Variable Account Charge.

\*\* The Contract Maintenance Charge is waived for the life of the contract if the Contract Value reaches \$50,000 on any Contract Anniversary.

\*\*\* The CDSC Percentage changes to the next year's CDSC Percentage on the day before the Purchase Payment year is completed.

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**OPTIONS ELECTED**

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Death Benefit Options

Combination Enhanced Death Benefit Option (Greater of One-Year Anniversary or 5% Interest) with Spousal Protection

**Added Charge**

0.45%      [   ]

One-Year Enhanced Death Benefit Option with Spousal Protection

0.20%      [ X ]

One-Month Enhanced Death Benefit Option with Spousal Protection

0.35%      [   ]

Other Options

Liquidity Option (additional charge ends 4 years from the Date of Issue)

0.50%      [ X ]

Beneficiary Protector II

0.35%      [   ]

Lifetime Income (L.Inc) Option

[1.00-1.20]%      [   ]

L.Inc with Spousal Continuation

[1.20-1.50]%      [ X ]

**Notes Regarding Additional Charges:** For the Death Benefit Options and Liquidity Option listed above, the additional charge is listed as an annual charge added to the base Variable Account Charge but is deducted from the Variable Account on a daily basis. The Beneficiary Protector II option charge is structured in the same manner, but is also applied to the rates credited to any amounts allocated to the Fixed Account, if applicable, resulting in a corresponding decrease to the interest credited. In no event will interest credited to the Fixed Account be less than the Minimum Annual Interest Rate then in effect for the Fixed Account. The Lifetime Income Option and the Spousal Continuation Benefit charges are deducted from the Variable Account once each year based on the value of the Income Benefit Base (see the Option for details). The Spousal Continuation Benefit is only available in conjunction with the Lifetime Income Option. An "X" next to the charge denotes the option has been elected.

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**CONTRACT SPECIFICATIONS PAGE**

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**CONTRACT INFORMATION**

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Parties to the Contract

Contract Owner: [John Q. Doe]

Joint Owner: [Jane M. Doe]

Annuitant: [John Q. Doe]

Co-Annuitant: [N/A]

Contingent Owner: [N/A]

Contingent Annuitant: [N/A]

Date of Birth

[January 1, 1956]

[December 1, 1961]

[January 1, 1956]

[N/A]

[N/A]

[N/A]

Additional Issuing Information

Contract Number: [01-000000000]

Date of Issue: [January 3, 2011]

Contract Type: [Non-qualified]

Initial Purchase Payment: [\$10,000]

Annuity Commencement Date: [January 1, 2046]

Minimum Requirements

Subsequent Purchase Payments: \$1,000 (\$150 for subsequent payments made via electronic funds transfer)

Minimum Annuity Payment Amount: \$100

Minimum Contract Value Required for Annuitization: \$2,000

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**STANDARD DEATH BENEFIT and CDSC**

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[ ] Standard Death Benefit with Spousal Protection (Return of Contract Value or Total Purchase Payments less adjustments for amounts Surrendered)

[ X ] Standard 7 Year CDSC Schedule

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**SUMMARY OF CONTRACT EXPENSES**

---

Base Contract Variable Account Charge: 1.10%\*

Contract Maintenance Charge: \$30\*\*

Administrative Charge: 0.20%

Contingent Deferred Sales Charge Table:

Number of Completed Years Measured

from the Date of the Purchase Payment:    0    1    2    3    4    5    6    7 & Thereafter

CDSC Percentage\*\*\*:                      7%    7%    6%    5%    4%    3%    2%            0%

\* The base Variable Account Charge noted above does not include charges associated with any optional features you have elected. These charges are added to the base Variable Account Charge.

\*\* The Contract Maintenance Charge is waived for the life of the contract if the Contract Value reaches \$50,000 on any Contract Anniversary.

\*\*\* The CDSC Percentage changes to the next year's CDSC Percentage on the day before the Purchase Payment year is completed.

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**OPTIONS ELECTED**

---

Death Benefit OptionsCombination Enhanced Death Benefit Option (Greater of One-Year Anniversary  
or 5% Interest) with Spousal Protection**Added Charge**

0.45%            [   ]

One-Year Enhanced Death Benefit Option with Spousal Protection

0.20%            [ X ]

One-Month Enhanced Death Benefit Option with Spousal Protection

0.35%            [   ]

Other Options

Liquidity Option (additional charge ends 4 years from the Date of Issue)

0.50%            [   ]

Beneficiary Protector II

0.35%            [   ]

Lifetime Income (L.Inc) Option

[1.00-1.20]%            [   ]

L.Inc with Spousal Continuation

[1.20-1.50]%            [ X ]

**Notes Regarding Additional Charges:** For the Death Benefit Options and Liquidity Option listed above, the additional charge is listed as an annual charge added to the base Variable Account Charge but is deducted from the Variable Account on a daily basis. The Beneficiary Protector II option charge is structured in the same manner, but is also applied to the rates credited to any amounts allocated to the Fixed Account, if applicable, resulting in a corresponding decrease to the interest credited. In no event will interest credited to the Fixed Account be less than the Minimum Annual Interest Rate then in effect for the Fixed Account. The Lifetime Income Option and the Spousal Continuation Benefit charges are deducted from the Variable Account once each year based on the value of the Income Benefit Base (see the Option for details). The Spousal Continuation Benefit is only available in conjunction with the Lifetime Income Option. An "X" next to the charge denotes the option has been elected.

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**CONTRACT SPECIFICATIONS PAGE**

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**CONTRACT INFORMATION**

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<u>Parties to the Contract</u>	<u>Date of Birth</u>	<u>Additional Issuing Information</u>
Contract Owner: [John Q. Doe]	[January 1, 1956]	Contract Number: [01-000000000]
Joint Owner: [Jane M. Doe]	[December 1, 1961]	Date of Issue: [May 2, 2011]
Annuitant: [John Q. Doe]	[January 1, 1956]	Contract Type: [Non-qualified]
Co-Annuitant: [N/A]	[N/A]	Initial Purchase Payment: [\$10,000]
Contingent Owner: [N/A]	[N/A]	Annuity Commencement Date: [January 1, 2046]
Contingent Annuitant: [N/A]	[N/A]	

**Minimum Requirements**

Subsequent Purchase Payments: \$1,000 (\$150 for subsequent payments made via electronic funds transfer)

Minimum Annuity Payment Amount: \$100

Minimum Contract Value Required for Annuitization: \$2,000

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**STANDARD DEATH BENEFIT and CDSC**

[ ☐ ] Standard Death Benefit with Spousal Protection (Return of Contract Value or Total Purchase Payments less adjustments for amounts Surrendered)

[ ☐ ] Standard 7 Year CDSC Schedule

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**SUMMARY OF CONTRACT EXPENSES**

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Base Contract Variable Account Charge: 1.10%\*

Contract Maintenance Charge: \$30\*\*

Administrative Charge: 0.20%

Contingent Deferred Sales Charge Table:

Number of Completed Years Measured

from the Date of the Purchase Payment:    0      1      2      3      4 & Thereafter

CDSC Percentage\*\*\*:                      7%    7%    6%    5%    0%

\* The base Variable Account Charge noted above does not include charges associated with any optional features you have elected. These charges are added to the base Variable Account Charge.

\*\* The Contract Maintenance Charge is waived for the life of the contract if the Contract Value reaches \$50,000 on any Contract Anniversary.

\*\*\* The CDSC Percentage changes to the next year's CDSC Percentage on the day before the Purchase Payment year is completed.

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**OPTIONS ELECTED**

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**Death Benefit Options**

	<b>Added Charge</b>	
Combination Enhanced Death Benefit Option (Greater of One-Year Anniversary or 5% Interest) with Spousal Protection	0.45%	[ <input type="checkbox"/> ]
One-Year Enhanced Death Benefit Option with Spousal Protection	0.20%	[ <input checked="" type="checkbox"/> ]
One-Month Enhanced Death Benefit Option with Spousal Protection	0.35%	[ <input type="checkbox"/> ]

**Other Options**

Liquidity Option (additional charge ends 4 years from the Date of Issue)	0.50%	[ <input checked="" type="checkbox"/> ]
Beneficiary Protector II	0.35%	[ <input type="checkbox"/> ]
3% Extra Value Option (additional charge ends 7 years from the Date of Issue)	0.40%	[ <input type="checkbox"/> ]
4 % Extra Value Option (additional charge ends 7 years from the Date of Issue)	0.55%	[ <input type="checkbox"/> ]
5% Extra Value Option (additional charge ends 7 years from the Date of Issue)	0.65%	[ <input type="checkbox"/> ]
Lifetime Income (L.Inc) Option	[1.00-1.20]%	[ <input type="checkbox"/> ]
L.Inc with Spousal Continuation	[1.20-1.50]%	[ <input checked="" type="checkbox"/> ]

**Notes Regarding Additional Charges:** For the Death Benefit Options and Liquidity Option listed above, the additional charge is listed as an annual charge added to the base Variable Account Charge but is deducted from the Variable Account on a daily basis. The Beneficiary Protector II option and Extra Value Options' charges are structured in the same manner, but are also applied to the rates credited to any amounts allocated to the Fixed Account, if applicable, resulting in a corresponding decrease to the interest credited. In no event will interest credited to the Fixed Account be less than the Minimum Annual Interest Rate then in effect for the Fixed Account. The Lifetime Income Option and the Spousal Continuation Benefit charges are deducted from the Variable Account once each year based on the value of the Income Benefit Base (see the Option for details). The Spousal Continuation Benefit is only available in conjunction with the Lifetime Income Option. An "X" next to the charge denotes the option has been elected.

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**CONTRACT SPECIFICATIONS PAGE**

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**CONTRACT INFORMATION**

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<u>Parties to the Contract</u>	<u>Date of Birth</u>	<u>Additional Issuing Information</u>
Contract Owner: [John Q. Doe]	[January 1, 1956]	Contract Number: [01-000000000]
Joint Owner: [Jane M. Doe]	[December 1, 1961]	Date of Issue: [May 2, 2011]
Annuitant: [John Q. Doe]	[January 1, 1956]	Contract Type: [Non-qualified]
Co-Annuitant: [N/A]	[N/A]	Initial Purchase Payment: [\$10,000]
Contingent Owner: [N/A]	[N/A]	Annuity Commencement Date: [January 1, 2046]
Contingent Annuitant: [N/A]	[N/A]	

**Minimum Requirements**

Subsequent Purchase Payments: \$1,000 (\$150 for subsequent payments made via electronic funds transfer)

Minimum Annuity Payment Amount: \$100

Minimum Contract Value Required for Annuitization: \$2,000

---

**STANDARD DEATH BENEFIT and CDSC**

[ ] Standard Death Benefit with Spousal Protection (Return of Contract Value or Total Purchase Payments less adjustments for amounts Surrendered)

[ X ] Standard 7 Year CDSC Schedule

---

**SUMMARY OF CONTRACT EXPENSES**

---

Base Contract Variable Account Charge: 1.10%\*

Contract Maintenance Charge: \$30\*\*

Administrative Charge: 0.20%

Contingent Deferred Sales Charge Table:

Number of Completed Years Measured

<u>from the Date of the Purchase Payment:</u>	<u>0</u>	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5</u>	<u>6</u>	<u>7 &amp; Thereafter</u>
CDSC Percentage***:	7%	7%	6%	5%	4%	3%	2%	0%

\* The base Variable Account Charge noted above does not include charges associated with any optional features you have elected. These charges are added to the base Variable Account Charge.

\*\* The Contract Maintenance Charge is waived for the life of the contract if the Contract Value reaches \$50,000 on any Contract Anniversary.

\*\*\* The CDSC Percentage changes to the next year's CDSC Percentage on the day before the Purchase Payment year is completed.

---

**OPTIONS ELECTED**

---

**Death Benefit Options**

	<b>Added Charge</b>	
Combination Enhanced Death Benefit Option (Greater of One-Year Anniversary or 5% Interest) with Spousal Protection	0.45%	[ ]
One-Year Enhanced Death Benefit Option with Spousal Protection	0.20%	[ X ]
One-Month Enhanced Death Benefit Option with Spousal Protection	0.35%	[ ]

**Other Options**

Liquidity Option (additional charge ends 4 years from the Date of Issue)	0.50%	[ ]
Beneficiary Protector II	0.35%	[ ]
3% Extra Value Option (additional charge ends 7 years from the Date of Issue)	0.40%	[ ]
4 % Extra Value Option (additional charge ends 7 years from the Date of Issue)	0.55%	[ ]
5% Extra Value Option (additional charge ends 7 years from the Date of Issue)	0.65%	[ ]
Lifetime Income (L.Inc) Option	[1.00-1.20]%	[ ]
L.Inc with Spousal Continuation	[1.20-1.50]%	[ X ]

**Notes Regarding Additional Charges:** For the Death Benefit Options and Liquidity Option listed above, the additional charge is listed as an annual charge added to the base Variable Account Charge but is deducted from the Variable Account on a daily basis. The Beneficiary Protector II option and Extra Value Options' charges are structured in the same manner, but are also applied to the rates credited to any amounts allocated to the Fixed Account, if applicable, resulting in a corresponding decrease to the interest credited. In no event will interest credited to the Fixed Account be less than the Minimum Annual Interest Rate then in effect for the Fixed Account. The Lifetime Income Option and the Spousal Continuation Benefit charges are deducted from the Variable Account once each year based on the value of the Income Benefit Base (see the Option for details). The Spousal Continuation Benefit is only available in conjunction with the Lifetime Income Option. An "X" next to the charge denotes the option has been elected.

# Nationwide Life Insurance Company

P.O. Box [182021]  
Columbus, OH [43218-2021]  
[1-800-321-6064]

## [Nationwide Destination<sup>SM</sup> Navigator Annuity]

Nationwide Destination is a service mark of Nationwide  
Mutual Insurance Company

Application for

### Individual Flexible Purchase Payment Variable Deferred Annuity

Minimum Initial Purchase Payment of \$10,000  
for Non- Qualified and CRTs; \$3,000 for Qualified

Page 1 of 8

[DC, IA, NH, NV, and WA:] The Federal Defense of Marriage Act states that neither civil union partners, domestic partners, nor same gender married couples are considered married under federal law. Therefore the favorable tax treatment provided by federal tax law to a surviving spouse is NOT available to a surviving civil union partner, surviving domestic partner, or the surviving spouse of a same gender married couple. For information regarding federal tax laws please consult a tax advisor.

## 1. Parties to the Contract

Please print.

### 1a. Contract Owner

First Name: John MI: Q Last Name: Doe  
Employer/Trust Name (if applicable):  
(Additional forms required. See the New Business enrollment packet.)  
Date of Birth: 01/01/1956 Sex: ☒ M ☐ F Soc. Sec. No. or Tax ID: 1 2 3 4 5 6 7 8 9  
Street: 123 Anystreet  
City: Anycity State: Anystate ZIP: 12345  
E-mail Address: jdoe@abccompany.com Daytime Phone Number: ( 222 ) 222-2222

### 1b. Joint/Contingent Owner

Check **one** box only: ☒ Joint Owner (Limited to spouses, except in HI.)  
☐ Contingent Owner (Available only with Non-Qualified Contracts.)  
First Name: Jane MI: M Last Name: Doe  
Date of Birth: 12/01/1961 Sex: ☐ M ☒ F Soc. Sec. No. or Tax ID: 987 - 65 - 4321  
Address: ☒ Same address as owner Street:  
City: State: ZIP:

### 1c. Annuitant Complete only if different from Contract Owner. (Annuitant must be age 85 or younger.)

First Name: MI: Last Name:  
Relationship to Contract Owner:  
Date of Birth: Sex: ☐ M ☐ F Soc. Sec. No. or Tax ID: - -  
Address: ☐ Same address as owner Street:  
City: State: ZIP:  
E-mail Address: Daytime Phone Number: ( )

### 1d. Spousal Protection/Co-Annuitant (No added charge, part of the death benefit. **Not available with CRTs (Charitable Remainder Trust).** Must be age 85 or younger. With Spousal Protection, both spouses will automatically be Primary Beneficiaries. When the Contract Owner named in section 1a. is a natural owner, this feature requires that the Contract Owner and Annuitant be the same person.)

☐ Same as Joint Owner  
First Name: MI: Last Name:  
Date of Birth: Sex: ☐ M ☐ F Soc. Sec. No. or Tax ID: - -  
Address: ☐ Same address as owner Street:  
City: State: ZIP:

**1e. Contingent Annuitant** (Must be age 85 or younger.)

First Name:  MI:  Last Name:   
Date of Birth:  Sex: ☐ M ☐ F Soc. Sec. No. or Tax ID:  -  -   
Address: ☐ Same address as owner Street:   
City:  State:  ZIP:

**1f. Beneficiaries** Allocation to all Primary Beneficiaries must equal 100%. Contingent Beneficiaries must also equal 100%.  
Providing your beneficiaries social security numbers (SSN) will help expedite beneficiary claims and will ensure that Nationwide can properly identify your beneficiaries.



If you elected Spousal Protection/Co-Annuitant (section 1d), both spouses will automatically be primary beneficiaries. Instead only provide your contingent beneficiaries.

By designating your spouse as a primary beneficiary AND not completing Spousal Protection/Co-Annuitant (section 1d), Nationwide will automatically add the Spousal Protection feature. If you do not want the Spousal Protection feature, please check the box below.

☐ I do not wish to add the Spousal Protection feature to my contract.

**Primary Beneficiaries**

☐ Pay all Primary Beneficiaries equally

Legal First Name:  John MI:  Q Last Name:  Doe  
Relationship to Annuitant:  Self Allocation (whole % only):  100 %  
SSN #:  123 - 45 - 6789 Sex: ☒ M ☐ F Date of Birth:  01/01/1956  
Address: ☒ Same address as owner Street:   
City:  State:  ZIP:

Legal First Name:  Jane MI:  M Last Name:  Doe  
Relationship to Annuitant:  Wife Allocation (whole % only):  100 %  
SSN #:  987 - 65 - 4321 Sex: ☐ M ☒ F Date of Birth:  12/01/1961  
Address: ☒ Same address as owner Street:   
City:  State:  ZIP:

**Contingent Beneficiaries**

☐ Pay all Contingent Beneficiaries equally

Legal First Name:  MI:  Last Name:   
Relationship to Annuitant:  Allocation (whole % only):  %  
SSN #:  - - Sex: ☐ M ☐ F Date of Birth:   
Address: ☐ Same address as owner Street:   
City:  State:  ZIP:

Legal First Name:  MI:  Last Name:   
Relationship to Annuitant:  Allocation (whole % only):  %  
SSN #:  - - Sex: ☐ M ☐ F Date of Birth:   
Address: ☐ Same address as owner Street:   
City:  State:  ZIP:

If more than two Beneficiaries, list additional names on the Additional Beneficiaries form (in New Business Enrollment Packet).





## 2. Contract Information

### 2a. Contract Type *Must specify by checking a box.*

☒ Non-Qualified

☐ Beneficially Owned Non-Qualified\*

☐ CRT\* (Charitable Remainder Trust)

☐ Traditional IRA – Tax Year:

☐ Beneficially Owned/Inherited IRA\*

☐ Custodial Owned IRA

☐ Roth IRA – Tax Year:  Tax Year Roth IRA started:

☐ Beneficially Owned/Inherited Roth IRA\*

☐ SIMPLE IRA\*

☐ SEP IRA\*

☐ 401(k)\*

☐ 401(a)\* (Investment Only)

*\* Additional forms required.*

### 2b. Purchase Payment

Approximate Amount: \$  (\$10,000 initial minimum for Non-Qualified contract types and \$3,000 initial minimum for Qualified contract types.)

Payment Submitted Via: ☒ Check ☐ Wire ☐ 1035(a) Exchange\* ☐ Transfer/Rollover\*

*\* Additional forms required. Please see the New Business Enrollment Packet.*

### 2c. Transfer Authorization for Registered Representative

☐ By checking this box, you have authorized and directed Nationwide to accept instructions from the Registered Representative signing this application to execute exchanges among the investment options available under your Contract and/or to allocate any future Purchase Payments on your behalf. This power is personal to the Registered Representative, but may be delegated by written notification to Nationwide and only to individuals employed or under control of the Registered Representative for administrative/processing purposes. This power is not available for use by any person or organization providing any type market-timing advice or service. Nationwide may revoke the authority of the Registered Representative to act on your behalf at any time by written notification to you.

If the box above is checked, your signature and the Registered Representatives signature at the end of this application represents agreement for yourselves, your heirs and the legal representatives of your estates and your successors in interest or assigns to release and hold harmless Nationwide from any and all liability in reliance on instructions given under the authority described above. You and the Registered Representative also agree to jointly and severally indemnify Nationwide for and against any claim, liability or expense arising out of any action by Nationwide in reliance of such instructions.



**3. Contract Options** *Election of Options in this section increases the Variable Account charges on your contract. Consult your prospectus.*

**3a. I elect:** ☒ **The Nationwide Lifetime Income Rider® (L.inc)**

Contract Owner, or Annuitant in the case of non-natural Contract Owner, must be between the age of 45 and 85. If L.inc is elected, the Fixed Account is only available as the originating account for Dollar Cost Averaging for Living Benefits.

**Dollar Cost Averaging (DCA) for Living Benefits**

☐ **6-Month Enhanced DCA**

☐ **12-Month Enhanced DCA**

If neither box is checked DCA will **not** be established.

Select one or more funds from Box A, or one model from Box B.

**A** Whole percentages only. Must add up to 100%.

<input type="text"/>	%	American Funds NVIT Asset Allocation Fund
<input type="text"/>	%	Fidelity VIP Freedom 2010 Portfolio
<input type="text"/>	%	Fidelity VIP Freedom 2020 Portfolio
<input type="text"/>	%	NVIT Cardinal <sup>SM</sup> Conservative Fund
<input type="text"/>	%	NVIT Cardinal <sup>SM</sup> Moderately Conservative Fund
<input type="text"/>	%	NVIT Cardinal <sup>SM</sup> Balanced Fund
<input type="text"/>	%	NVIT Cardinal <sup>SM</sup> Moderate Fund
<input type="text"/>	%	NVIT Cardinal <sup>SM</sup> Capital Appreciation Fund
<input type="text"/>	%	NVIT Investor Dest. Conservative Fund
<input type="text"/>	%	NVIT Investor Dest. Moderately Conservative Fund
<input type="text"/>	%	NVIT Investor Dest. Balanced Fund
<input type="text"/>	%	NVIT Investor Dest. Moderate Fund
<input type="text"/>	%	NVIT Investor Dest. Capital Appreciation Fund
<b>= 100%</b>		

To elect asset rebalancing, please complete section 4a.

or

**B** Elect **one** option only. **100%** of the variable money in the contract will be allocated to option elected.

☒ American Funds Option (34% American Funds NVIT Growth-Income Fund, 33% American Funds NVIT Asset Allocation Fund, 33% American Funds NVIT Bond Fund)

☐ Nationwide Custom Portfolio



Nationwide Custom Portfolio requires submission of a Custom Portfolio Administrative form which is located in the New Business Enrollment Packet.

**Please check the box which best describes your anticipated use of this benefit.**

☐ Immediately ☐ In \_\_\_\_ years ☒ Not Sure



If you want to begin immediate income, you must complete the L.inc Administrative form in the New Business Enrollment Packet.

**3b. Spousal Continuation Option**

By electing the Spousal Continuation Benefit, you are accepting additional charges and naming your spouse as a Joint Determining Life (Spouse must be between the age of 45 and 85). This benefit will allow the income from L.inc to continue to the Joint Determining Life after the death of the Determining Life. Please note that lifetime income percentage will be based on the age of the younger spouse. The Determining Life and Joint Determining Life will be named as sole Primary Beneficiaries. When the Contract Owner named in section 1a. is a natural owner, this feature requires that the Contract Owner and Annuitant be the same person. **Not available with CRT (Charitable Remainder Trust) contracts.**

☒ **Spousal Continuation Benefit**

☐ **Same as Co-Annuitant**

First Name:  MI:  Last Name:   
Date of Birth:  Sex: ☐ M ☒ F Soc. Sec. No. or Tax ID:

**3c. Death Benefits** *If a death benefit option is not elected, we will default to the Standard Death Benefit.*

I elect (choose only **one**): ☐ Standard Death Benefit  
☒ One-Year Enhanced Death Benefit (Annuitant/Co-Annuitant, age 80 or younger.)  
☐ One-Month Enhanced Death Benefit (Annuitant/Co-Annuitant, age 75 or younger.)  
☐ Combination Enhanced Death Benefit - Greater of One-Year/5% Interest  
(Annuitant/Co Annuitant, age 75 or younger.) **Not available in WA.**

**3d. Liquidity Option (4 Year CDSC Option)**

I elect: ☐ Liquidity Option

**3e. Beneficiary Protector II** **Not available in ND and WA.**

I elect: ☐ Beneficiary Protector II (Annuitant/Co-Annuitant, age 75 or younger.)

**4. Investment Options**

**4a. Asset Rebalancing** *The contract value, excluding amounts in any fixed account, will be rebalanced based on the variable fund purchase payment allocations elected on the application at the frequency selected below unless subsequently changed.*

☐ Quarterly ☐ Semi-Annually ☐ Annually

**4b. Dollar Cost Averaging (DCA)** – DCA these allocations from: (Choose only one Option.)

*Do not complete this section if you selected DCA for Living Benefits in section 3a. If you elect L.inc, you must make your DCA election in section 3a.*

☐ 6-month Enhanced  
☐ 12-month Enhanced  
☐ Interest Averaging Monthly **Not available with L.inc**  
☐ Standard Account Monthly: Dollar Amount to DCA \$  **Not available with L.inc**

**(Choose only one fund.)**

- ☐ Fixed Account
- ☐ NVIT Government Bond Fund
- ☐ NVIT Investor Destinations Conservative Fund
- ☐ NVIT Money Market Fund
- ☐ Fidelity VIP Investment Grade Bond Portfolio
- ☐ Neuberger Berman Advisers Management Trust  
AMT Short Duration Bond Portfolio



## 4c. Purchase Payment Allocation and Disclosures

Funds designated by an \* may include additional restrictions and/or charges. Please review the underlying fund prospectus carefully. The underlying investment options listed below are only available in variable annuity insurance products issued by life insurance companies or, in some cases, through participation in certain qualified pension or retirement plans. They are NOT offered to the general public directly. Consult your prospectus for reference to Share Class.

**Must be whole percentages and must add up to 100%.**

<b>AllianceBernstein Variable Products Series Fund, Inc.</b>	<b>Janus Aspen Series</b>	% NVIT Mid Cap Index Fund
% AllianceBernstein VPS Small/Mid Cap Value Portfolio	% Janus Aspen Series Forty Portfolio	% NVIT Money Market Fund
<b>American Century Variable Portfolios, Inc.</b>	% Janus Aspen Series Global Technology Portfolio*	% NVIT Multi-Manager International Growth Fund*
% American Century VP Mid Cap Value Fund	% Janus Aspen Series Overseas Portfolio*	% NVIT Multi-Manager International Value Fund*
<b>American Century Variable Portfolios II, Inc.</b>	<b>MFS® Variable Insurance Trust</b>	% NVIT Multi-Manager Large Cap Growth Fund
% American Century VP Inflation Protection Fund	% MFS VIT Value Series	% NVIT Multi-Manager Large Cap Value Fund
<b>BlackRock Variable Series Funds, Inc.</b>	<b>MFS® Variable Insurance Trust II</b>	% NVIT Multi-Manager Mid Cap Growth Fund
% BlackRock Global Allocation V.I. Fund	% MFS VIT International Value Portfolio	% NVIT Multi-Manager Mid Cap Value Fund
<b>Dreyfus</b>	<b>Nationwide Variable Insurance Trust (NVIT)</b>	% NVIT Multi-Manager Small Cap Growth Fund
% Dreyfus IP Small Cap Stock Index Portfolio	% American Century NVIT Multi Cap Value Fund	% NVIT Multi-Manager Small Cap Value Fund
% Dreyfus Stock Index Fund, Inc.	% American Funds NVIT Asset Allocation Fund	% NVIT Multi-Manager Small Company Fund
% Dreyfus VIF Appreciation Portfolio	% American Funds NVIT Bond Fund	% NVIT Multi Sector Bond Fund
<b>Fidelity Variable Insurance Products Fund</b>	% American Funds NVIT Global Growth Fund	% NVIT Nationwide Fund
% Fidelity VIP Energy Portfolio*	% American Funds NVIT Growth Fund	% NVIT Real Estate Fund
% Fidelity VIP Equity-Income Portfolio	% American Funds NVIT Growth-Income Fund	% NVIT Short Term Bond Fund
% Fidelity VIP Freedom 2010 Portfolio	% Federated NVIT High Income Bond Fund*	% Oppenheimer NVIT Large Cap Growth Fund
% Fidelity VIP Freedom 2020 Portfolio	% Gartmore NVIT International Equity Fund*	% Templeton NVIT International Value Fund*
% Fidelity VIP Freedom 2030 Portfolio	% Gartmore NVIT Worldwide Leaders Fund*	% Van Kampen NVIT Comstock Value Fund
% Fidelity VIP Growth Portfolio	% Neuberger Berman NVIT Multi Cap Opportunities Fund	<b>Neuberger Berman Advisers Management Trust</b>
% Fidelity VIP Investment Grade Bond Portfolio	% Neuberger Berman NVIT Socially Responsible Fund	% Neuberger Berman AMT Short Duration Bond Portfolio
% Fidelity VIP Mid Cap Portfolio	% NVIT Cardinal <sup>SM</sup> Aggressive Fund	<b>Oppenheimer Variable Account Funds</b>
% Fidelity VIP Overseas Portfolio*	% NVIT Cardinal <sup>SM</sup> Balanced Fund	% Oppenheimer Global Securities Fund/VA*
<b>Franklin Templeton Variable Insurance Products Trust</b>	% NVIT Cardinal <sup>SM</sup> Capital Appreciation Fund	% Oppenheimer Main Street® Fund/VA
% Franklin Templeton VIPT Founding Funds Allocation Fund	% NVIT Cardinal <sup>SM</sup> Conservative Fund	% Oppenheimer Main Street® Small Cap Fund/VA
% Franklin Templeton VIPT Global Bond Securities Fund*	% NVIT Cardinal <sup>SM</sup> Moderate Fund	<b>PIMCO Variable Insurance Trust</b>
% Franklin Templeton VIPT Income Securities Fund	% NVIT Cardinal <sup>SM</sup> Moderately Aggressive Fund	% PIMCO VIT Foreign Bond Portfolio (unhedged)
% Franklin VIPT Small Cap Value Securities Fund	% NVIT Cardinal <sup>SM</sup> Moderately Conservative Fund	% PIMCO VIT Low Duration Portfolio
<b>Huntington Variable Annuity Funds</b>	% NVIT Core Bond Fund	<b>T. Rowe Price Equity Series, Inc.</b>
% Huntington VA International Equity Fund	% NVIT Core Plus Bond Fund	% T. Rowe Price Health Sciences Portfolio
% Huntington VA Situs Fund	% NVIT Emerging Markets Fund*	<b>Van Eck VIPT</b>
<b>Invesco Variable Insurance Funds</b>	% NVIT Government Bond Fund	% Van Eck VIPT Global Hard Assets Fund*
% Invesco V.I. Capital Development Fund	% NVIT International Index Fund*	<b>Wells Fargo Advantage Variable Trust</b>
<b>Ivy Funds Variable Insurance Portfolios, Inc.</b>	% NVIT Investor Dest. Aggressive Fund	% Wells Fargo Advantage VT Small Cap Growth Fund
% Ivy Funds VIP Asset Strategy	% NVIT Investor Dest. Balanced Fund	
	% NVIT Investor Dest. Capital Appreciation Fund	
	% NVIT Investor Dest. Conservative Fund	
	% NVIT Investor Dest. Moderate Fund	
	% NVIT Investor Dest. Moderately Aggressive Fund	
	% NVIT Investor Dest. Moderately Conservative Fund	
		<b>Nationwide Life Insurance Company</b>
		% Fixed Account
		If you elect L.inc, the Fixed Account is only available as the originating account for the available Dollar Cost Averaging programs.

**Total fund allocations must equal 100%.**

## 5. State Disclosures

**Notice to MN, ND, SC and SD Residents Only:** Annuity payments, death benefits, surrender values, and other Contract values provided by this Contract, when based on the investment experience of a separate account, may increase or decrease in accordance with the fluctuations in the net investment factor and are not guaranteed as to fixed-dollar amount, unless otherwise specified.

Additionally, any benefits, values or payments based on performance of the underlying investment options may vary and are NOT guaranteed by Nationwide Life Insurance Company, any other insurance company, by the U.S. Government, or any State Government. They are NOT federally insured by the FDIC, the Federal Reserve Board or any agency Federal or State.

**Notice to AR, CO, KY, ME, NM, OH and TN Residents Only:** Any person who, knowingly and with intent to injure, defraud or deceive any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties, fines, imprisonment, or a denial of insurance benefits.

**Notice to MA Residents Only:** You must complete the application approved for use in Massachusetts and you must be issued a Massachusetts approved contract.

**Notice to MN Residents Only:** This Contract is not protected by the Minnesota Life and Health Insurance Guaranty Association or the Minnesota Insurance Guaranty Association. In the case of insolvency, payment of claims is not guaranteed. Only the assets of the Insurer will be available to pay your claim.

**Notice to DC Residents Only: WARNING:** It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

**Notice to OK Residents Only: WARNING:** Any person who knowingly, and with intent to injure, defraud, or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete, or misleading information is guilty of a felony.

**Notice to LA and RI Residents Only:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**Notice to WA Residents Only:** It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.

## 6. Contract Owner Signatures and Authorizations

### 6a. Replacement Information

☐ Yes ☒ No Do you have existing life insurance or annuity contracts?

☐ Yes ☒ No Will the applied for Contract replace any existing life insurance or annuity contracts?



**If you answered "yes" to EITHER question above, your state may require NAIC or state specific replacement forms. Please look in the New Business Enrollment Packet to see if your state requires additional NAIC or state specific replacement forms.**

### 6b. Disclosure and Signatures

**The contract payments or values under the variable annuity provisions of the Contract are variable and are not guaranteed as to fixed dollar amount.**

I understand the purpose and intent of this Contract is to offer benefits to individuals. I hereby acknowledge that this Contract will not be used with other contracts issued by Nationwide to cover a single life with more than \$1 million in premium without permission from Nationwide. I hereby acknowledge that I do not represent a corporate entity or institutional investor. I hereby acknowledge that I am purchasing this contract for myself and that I do not intend to immediately assign any benefits under this contract to a corporate entity or institutional investor.

**My signature below represents that the annuitant I am naming to this contract has not been diagnosed with or had any indication of an illness which is expected to result in death within 12 months.**

To the best of my knowledge and belief, I hereby represent my answers to the above questions and all statements herein to be accurate and complete. I acknowledge that I have received and understand the current prospectus for this variable annuity Contract.

When you sign this application, you are agreeing to the elections you have made and acknowledging your understanding of the terms and conditions described in this application. If you have any questions, ask your Registered Representative BEFORE you sign this application.



**Contract Owner**

**Must Sign Here:**

X John Q. Doe

Joint Contract Owner Signature (if any): X Jane M. Doe

State In Which Application Was Signed: Anystate

Date: May 1, 2011

## 7. Primary Registered Representative Information

### 7a. Primary Registered Representative Replacement Information



☐ Yes ☒ No Are you aware of any existing annuities or insurance owned by the applicant?  
☐ Yes ☒ No Will the applied for Contract replace any existing life insurance or annuity contracts?

### 7b. Primary Registered Representative Information (Please print.)

First Name: Thomas MI: A. Last Name: Moore

Office Street Address: 456 Anystreet

City: Anycity State: Anystate ZIP: 12345

Phone: ( 555 ) 555-5555 Percentage 100 %

E-mail: tmoore@abcbrokerage.com

Broker/Dealer Name: ABC Brokerage

SSN #: 321 - 45 - 6789 (Not required if broker and broker dealer name are printed clearly above.)

When the Registered Representative signs this application, he/she is agreeing to all the terms and conditions applicable to him/her as the Registered Representative.

Signature: X Thomas A Moore

Date: May 1, 2011

Principal's Signature: X James P Smith

Date: May 1, 2011

## 8. Additional Registered Representative Information

### 8a. Additional Registered Representative Replacement Information



☐ Yes ☐ No Are you aware of any existing annuities or insurance owned by the applicant?  
☐ Yes ☐ No Will the applied for Contract replace any existing life insurance or annuity contracts?

### 8b. Additional Registered Representative Information (Please print.)

First Name: MI: Last Name:

Office Street Address:

City: State: ZIP:

Phone: ( ) Percentage %

E-mail:

Broker/Dealer Name:

SSN #: - - (Not required if broker and broker dealer name are printed clearly above.)

When the Registered Representative signs this application, he/she is agreeing to all the terms and conditions applicable to him/her as the Registered Representative.

Signature: X

Date:

Principal's Signature: X

Date:





# Nationwide Life Insurance Company

P.O. Box [182021]  
Columbus, OH [43218-2021]  
[1-800-321-6064]

## [Nationwide Destination<sup>SM</sup> Navigator Annuity]

Nationwide Destination is a service mark of Nationwide Mutual Insurance Company

Application for

### Individual Flexible Purchase Payment Variable Deferred Annuity

Minimum Initial Purchase Payment of \$10,000  
for Non- Qualified and CRTs; \$3,000 for Qualified

Page 1 of 8

[DC, IA, NH, NV, and WA] The Federal Defense of Marriage Act states that neither civil union partners, domestic partners, nor same gender married couples are considered married under federal law. Therefore the favorable tax treatment provided by federal tax law to a surviving spouse is NOT available to a surviving civil union partner, surviving domestic partner, or the surviving spouse of a same gender married couple. For information regarding federal tax laws please consult a tax advisor.

## 1. Parties to the Contract

Please print.

### 1a. Contract Owner

First Name: John MI: Q Last Name: Doe

Employer/Trust Name (if applicable):

(Additional forms required. See the New Business enrollment packet.)

Date of Birth: 01/01/1956 Sex: ☒ M ☐ F Soc. Sec. No. or Tax ID: 1 2 3 4 5 6 7 8 9

Street: 123 Anystreet

City: Anycity State: Anystate ZIP: 12345

E-mail Address: jdoe@abccompany.com Daytime Phone Number: ( 222 ) 222-2222

### 1b. Joint/Contingent Owner

Check **one** box only: ☒ Joint Owner (Limited to spouses, except in HI.)

☐ Contingent Owner (Available only with Non-Qualified Contracts.)

First Name: Jane MI: M Last Name: Doe

Date of Birth: 12/01/1961 Sex: ☐ M ☒ F Soc. Sec. No. or Tax ID: 987 - 65 - 4321

Address: ☒ Same address as owner Street:

City: State: ZIP:

### 1c. Annuitant Complete only if different from Contract Owner. (Annuitant must be age 85 or younger.)

First Name: MI: Last Name:

Relationship to Contract Owner:

Date of Birth: Sex: ☐ M ☐ F Soc. Sec. No. or Tax ID: - -

Address: ☐ Same address as owner Street:

City: State: ZIP:

E-mail Address: Daytime Phone Number: ( )

**1d. Spousal Protection/Co-Annuitant** No added charge, part of the death benefit. **Not available with CRTs (Charitable Remainder Trust).** Must be age 85 or younger. With Spousal Protection, both spouses will automatically be Primary Beneficiaries. When the Contract Owner named in section 1a. is a natural owner, this feature requires that the Contract Owner and Annuitant be the same person.

☐ Same as Joint Owner

First Name: MI: Last Name:

Date of Birth: Sex: ☐ M ☐ F Soc. Sec. No. or Tax ID: - -

Address: ☐ Same address as owner Street:

City: State: ZIP:



**1e. Contingent Annuitant** (Must be age 85 or younger.)

First Name:  MI:  Last Name:   
Date of Birth:  Sex: ☐ M ☐ F Soc. Sec. No. or Tax ID:  -  -   
Address: ☐ Same address as owner Street:   
City:  State:  ZIP:

**1f. Beneficiaries** Allocation to all Primary Beneficiaries must equal 100%. Contingent Beneficiaries must also equal 100%.  
Providing your beneficiaries social security numbers (SSN) will help expedite beneficiary claims and will ensure that Nationwide can properly identify your beneficiaries.



If you elected Spousal Protection/Co-Annuitant (section 1d), both spouses will automatically be primary beneficiaries. Instead only provide your contingent beneficiaries.

By designating your spouse as a primary beneficiary AND not completing Spousal Protection/Co-Annuitant (section 1d), Nationwide will automatically add the Spousal Protection feature. If you do not want the Spousal Protection feature, please check the box below.

☐ I do not wish to add the Spousal Protection feature to my contract.

**Primary Beneficiaries**

☐ Pay all Primary Beneficiaries equally

Legal First Name:  John MI:  Q Last Name:  Doe  
Relationship to Annuitant:  Self Allocation (whole % only):  100 %  
SSN #:  123 - 45 - 6789 Sex: ☒ M ☐ F Date of Birth:  01/01/1956  
Address: ☒ Same address as owner Street:   
City:  State:  ZIP:

Legal First Name:  Jane MI:  M Last Name:  Doe  
Relationship to Annuitant:  Wife Allocation (whole % only):  100 %  
SSN #:  987 - 65 - 4321 Sex: ☐ M ☒ F Date of Birth:  12/01/1961  
Address: ☒ Same address as owner Street:   
City:  State:  ZIP:

**Contingent Beneficiaries**

☐ Pay all Contingent Beneficiaries equally

Legal First Name:  MI:  Last Name:   
Relationship to Annuitant:  Allocation (whole % only):  %  
SSN #:  - - Sex: ☐ M ☐ F Date of Birth:   
Address: ☐ Same address as owner Street:   
City:  State:  ZIP:

Legal First Name:  MI:  Last Name:   
Relationship to Annuitant:  Allocation (whole % only):  %  
SSN #:  - - Sex: ☐ M ☐ F Date of Birth:   
Address: ☐ Same address as owner Street:   
City:  State:  ZIP:

If more than two Beneficiaries, list additional names on the Additional Beneficiaries form (in New Business Enrollment Packet).





## 2. Contract Information

### 2a. Contract Type *Must specify by checking a box.*

- ☒ Non-Qualified
- ☐ Beneficially Owned Non-Qualified\*
- ☐ CRT\* (Charitable Remainder Trust)
- ☐ Traditional IRA – Tax Year:
- ☐ Beneficially Owned/Inherited IRA\*
- ☐ Custodial Owned IRA
- ☐ Roth IRA – Tax Year:  Tax Year Roth IRA started:
- ☐ Beneficially Owned/Inherited Roth IRA\*
- ☐ SIMPLE IRA\*
- ☐ SEP IRA\*
- ☐ 401(k)\*
- ☐ 401(a)\* (Investment Only)

\* Additional forms required.

### 2b. Purchase Payment

Approximate Amount:  (\$10,000 initial minimum for Non-Qualified contract types and \$3,000 initial minimum for Qualified contract types.)

Payment Submitted Via: ☒ Check ☐ Wire ☐ 1035(a) Exchange\* ☐ Transfer/Rollover\*

\* Additional forms required. Please see the New Business Enrollment Packet.

### 2c. Transfer Authorization for Registered Representative

☐ By checking this box, you have authorized and directed Nationwide to accept instructions from the Registered Representative signing this application to execute exchanges among the investment options available under your Contract and/or to allocate any future Purchase Payments on your behalf. This power is personal to the Registered Representative, but may be delegated by written notification to Nationwide and only to individuals employed or under control of the Registered Representative for administrative/processing purposes. This power is not available for use by any person or organization providing any type market-timing advice or service. Nationwide may revoke the authority of the Registered Representative to act on your behalf at any time by written notification to you.

If the box above is checked, your signature and the Registered Representatives signature at the end of this application represents agreement for yourselves, your heirs and the legal representatives of your estates and your successors in interest or assigns to release and hold harmless Nationwide from any and all liability in reliance on instructions given under the authority described above. You and the Registered Representative also agree to jointly and severally indemnify Nationwide for and against any claim, liability or expense arising out of any action taken by Nationwide in reliance of such instructions.



**3. Contract Options** *Election of Options in this section increases the Variable Account charges on your contract. Consult your prospectus.*

**3a. I elect:** ☒ **The Nationwide Lifetime Income Rider® (L.inc)**

Contract Owner, or Annuitant in the case of non-natural Contract Owner, must be between the age of 45 and 85. If L.inc is elected, the Fixed Account is only available as the originating account for Dollar Cost Averaging for Living Benefits.

**Dollar Cost Averaging (DCA) for Living Benefits**

☐ **6-Month Enhanced DCA**

☐ **12-Month Enhanced DCA**

If neither box is checked DCA will **not** be established.

Select one or more funds from Box A, or one model from Box B.

**A** *Whole percentages only. Must add up to 100%.*

- |                      |   |   |
|----------------------|---|---|
| <input type="text"/> | % | American Funds NVIT Asset Allocation Fund                 |
| <input type="text"/> | % | Fidelity VIP Freedom 2010 Portfolio                       |
| <input type="text"/> | % | Fidelity VIP Freedom 2020 Portfolio                       |
| <input type="text"/> | % | NVIT Cardinal <sup>ISM</sup> Conservative Fund            |
| <input type="text"/> | % | NVIT Cardinal <sup>ISM</sup> Moderately Conservative Fund |
| <input type="text"/> | % | NVIT Cardinal <sup>ISM</sup> Balanced Fund                |
| <input type="text"/> | % | NVIT Cardinal <sup>ISM</sup> Moderate Fund                |
| <input type="text"/> | % | NVIT Cardinal <sup>ISM</sup> Capital Appreciation Fund    |
| <input type="text"/> | % | NVIT Investor Dest. Conservative Fund                     |
| <input type="text"/> | % | NVIT Investor Dest. Moderately Conservative Fund          |
| <input type="text"/> | % | NVIT Investor Dest. Balanced Fund                         |
| <input type="text"/> | % | NVIT Investor Dest. Moderate Fund                         |
| <input type="text"/> | % | NVIT Investor Dest. Capital Appreciation Fund             |

**= 100%**

To elect asset rebalancing, please complete section 4a.

or

**B** *Elect one option only. 100% of the variable money in the contract will be allocated to option elected.*

☒ **American Funds Option** (34% American Funds NVIT Growth-Income Fund, 33% American Funds NVIT Asset Allocation Fund, 33% American Funds NVIT Bond Fund)

☐ **Nationwide Custom Portfolio**



Nationwide Custom Portfolio requires submission of a Custom Portfolio Administrative form which is located in the New Business Enrollment Packet.

**Please check the box which best describes your anticipated use of this benefit.**

☐ Immediately ☐ In \_\_\_\_ years ☒ Not Sure



If you want to begin immediate income, you must complete the L.inc Administrative form in the New Business Enrollment Packet.

**3b. Spousal Continuation Option**

By electing the Spousal Continuation Benefit, you are accepting additional charges and naming your spouse as a Joint Determining Life (Spouse must be between the age of 45 and 85). This benefit will allow the income from L.inc to continue to the Joint Determining Life after the death of the Determining Life. Please note that lifetime income percentage will be based on the age of the younger spouse. The Determining Life and Joint Determining Life will be named as sole Primary Beneficiaries. When the Contract Owner named in section 1a. is a natural owner, this feature requires that the Contract Owner and Annuitant be the same person. **Not available with CRT (Charitable Remainder Trust) contracts.**

☒ **Spousal Continuation Benefit** ☐ **Same as Co-Annuitant**

First Name:  MI:  Last Name:

Date of Birth:  Sex: ☐ M ☒ F Soc. Sec. No. or Tax ID:

**Complete this page if you want an Enhanced Death Benefit,  
Liquidity Option, the Beneficiary Protector II Option, Extra Value Option,  
Asset Rebalancing, or DCA.**

**Please submit all pages of the application.**

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**3c. Death Benefits** *If a death benefit option is not elected, we will default to the Standard Death Benefit.*

I elect (choose only **one**): ☐ Standard Death Benefit  
☒ One-Year Enhanced Death Benefit (Annuitant/Co-Annuitant, age 80 or younger.)  
☐ One-Month Enhanced Death Benefit (Annuitant/Co-Annuitant, age 75 or younger.)  
☐ Combination Enhanced Death Benefit - Greater of One-Year/5% Interest  
(Annuitant/Co Annuitant, age 75 or younger.) **Not available in WA.**

**3d. Liquidity Option (4 Year CDSC Option)** *Not available with the Extra Value Option.*

I elect: ☐ Liquidity Option

**3e. Beneficiary Protector II** *Not available in ND or WA.*

I elect: ☐ Beneficiary Protector II (Annuitant/Co-Annuitant, age 75 or younger.)

**3f. Extra Value** *Not available with the Liquidity Option. If an Extra Value Option is elected, the Fixed Account is only available as the originating account for Enhanced Dollar Cost Averaging (DCA) programs, DCA for Living Benefits if L.inc is also elected.*

I elect (choose only **one**): ☐ 3% Extra Value ☐ 4% Extra Value ☐ 5% Extra Value

**4. Investment Options**

**4a. Asset Rebalancing** *The contract value, excluding amounts in any fixed account, will be rebalanced based on the variable fund purchase payment allocations elected on the application at the frequency selected below unless subsequently changed.*

☐ Quarterly ☐ Semi-Annually ☐ Annually

**4b. Dollar Cost Averaging (DCA)** – DCA these allocations from: (Choose only one Option.)

*Do not complete this section if you selected DCA for Living Benefits in section 3a. If you elect L.inc, you must make your DCA election in section 3a.*

☐ 6-month Enhanced  
☐ 12-month Enhanced  
☐ Interest Averaging Monthly **Not available with L.inc or Extra Value**  
☐ Standard Account Monthly: Dollar Amount to DCA \$  **Not available with L.inc**  
(Choose only one fund.)

- ☐ Fixed Account **Not available with Extra Value\***
- ☐ NVIT Government Bond Fund
- ☐ NVIT Investor Destinations Conservative Fund
- ☐ NVIT Money Market Fund
- ☐ Fidelity VIP Investment Grade Bond Portfolio
- ☐ Neuberger Berman Advisers Management Trust  
AMT Short Duration Bond Portfolio

**\*If you elected an Extra Value Option, the Fixed Account is only available as the originating account for Enhanced DCA programs, DCA for Living Benefits if L.inc is also elected.**

#### 4c. Purchase Payment Allocation and Disclosures

*Funds designated by an \* may include additional restrictions and/or charges. Please review the underlying fund prospectus carefully. The underlying investment options listed below are only available in variable annuity insurance products issued by life insurance companies or, in some cases, through participation in certain qualified pension or retirement plans. They are NOT offered to the general public directly. Consult your prospectus for reference to Share Class.*

**Must be whole percentages and must add up to 100%.**

<b>AllianceBernstein Variable Products Series Fund, Inc.</b> % AllianceBernstein VPS Small/Mid Cap Value Portfolio <b>American Century Variable Portfolios, Inc.</b> % American Century VP Mid Cap Value Fund <b>American Century Variable Portfolios II, Inc.</b> % American Century VP Inflation Protection Fund <b>BlackRock Variable Series Funds, Inc.</b> % BlackRock Global Allocation V.I. Fund <b>Dreyfus</b> % Dreyfus IP Small Cap Stock Index Portfolio % Dreyfus Stock Index Fund, Inc. % Dreyfus VIF Appreciation Portfolio <b>Fidelity Variable Insurance Products Fund</b> % Fidelity VIP Energy Portfolio* % Fidelity VIP Equity-Income Portfolio % Fidelity VIP Freedom 2010 Portfolio % Fidelity VIP Freedom 2020 Portfolio % Fidelity VIP Freedom 2030 Portfolio % Fidelity VIP Growth Portfolio % Fidelity VIP Investment Grade Bond Portfolio % Fidelity VIP Mid Cap Portfolio % Fidelity VIP Overseas Portfolio* <b>Franklin Templeton Variable Insurance Products Trust</b> % Franklin Templeton VIPT Founding Funds Allocation Fund % Franklin Templeton VIPT Global Bond Securities Fund* % Franklin Templeton VIPT Income Securities Fund % Franklin VIPT Small Cap Value Securities Fund <b>Huntington Variable Annuity Funds</b> % Huntington VA International Equity Fund % Huntington VA Situs Fund <b>Invesco Variable Insurance Funds</b> % Invesco V.I. Capital Development Fund <b>Ivy Funds Variable Insurance Portfolios, Inc.</b> % Ivy Funds VIP Asset Strategy	<b>Janus Aspen Series</b> % Janus Aspen Series Forty Portfolio % Janus Aspen Series Global Technology Portfolio* % Janus Aspen Series Overseas Portfolio* <b>MFS® Variable Insurance Trust</b> % MFS VIT Value Series <b>MFS® Variable Insurance Trust II</b> % MFS VIT International Value Portfolio <b>Nationwide Variable Insurance Trust (NVIT)</b> % American Century NVIT Multi Cap Value Fund % American Funds NVIT Asset Allocation Fund % American Funds NVIT Bond Fund % American Funds NVIT Global Growth Fund % American Funds NVIT Growth Fund % American Funds NVIT Growth-Income Fund % Federated NVIT High Income Bond Fund* % Gartmore NVIT International Equity Fund* % Gartmore NVIT Worldwide Leaders Fund* % Neuberger Berman NVIT Multi Cap Opportunities Fund % Neuberger Berman NVIT Socially Responsible Fund % NVIT Cardinal <sup>SM</sup> Aggressive Fund % NVIT Cardinal <sup>SM</sup> Balanced Fund % NVIT Cardinal <sup>SM</sup> Capital Appreciation Fund % NVIT Cardinal <sup>SM</sup> Conservative Fund % NVIT Cardinal <sup>SM</sup> Moderate Fund % NVIT Cardinal <sup>SM</sup> Moderately Aggressive Fund % NVIT Cardinal <sup>SM</sup> Moderately Conservative Fund % NVIT Core Bond Fund % NVIT Core Plus Bond Fund % NVIT Emerging Markets Fund* % NVIT Government Bond Fund % NVIT International Index Fund* % NVIT Investor Dest. Aggressive Fund % NVIT Investor Dest. Balanced Fund % NVIT Investor Dest. Capital Appreciation Fund % NVIT Investor Dest. Conservative Fund % NVIT Investor Dest. Moderate Fund % NVIT Investor Dest. Moderately Aggressive Fund % NVIT Investor Dest. Moderately Conservative Fund	% NVIT Mid Cap Index Fund % NVIT Money Market Fund % NVIT Multi-Manager International Growth Fund* % NVIT Multi-Manager International Value Fund* % NVIT Multi-Manager Large Cap Growth Fund % NVIT Multi-Manager Large Cap Value Fund % NVIT Multi-Manager Mid Cap Growth Fund % NVIT Multi-Manager Mid Cap Value Fund % NVIT Multi-Manager Small Cap Growth Fund % NVIT Multi-Manager Small Cap Value Fund % NVIT Multi-Manager Small Company Fund % NVIT Multi Sector Bond Fund % NVIT Nationwide Fund % NVIT Real Estate Fund % NVIT Short Term Bond Fund % Oppenheimer NVIT Large Cap Growth Fund % Templeton NVIT International Value Fund* % Van Kampen NVIT Comstock Value Fund <b>Neuberger Berman Advisers Management Trust</b> % Neuberger Berman AMT Short Duration Bond Portfolio <b>Oppenheimer Variable Account Funds</b> % Oppenheimer Global Securities Fund/VA* % Oppenheimer Main Street® Fund/VA % Oppenheimer Main Street® Small Cap Fund/VA <b>PIMCO Variable Insurance Trust</b> % PIMCO VIT Foreign Bond Portfolio (unhedged) % PIMCO VIT Low Duration Portfolio <b>T. Rowe Price Equity Series, Inc.</b> % T. Rowe Price Health Sciences Portfolio <b>Van Eck VIPT</b> % Van Eck VIPT Global Hard Assets Fund* <b>Wells Fargo Advantage Variable Trust</b> % Wells Fargo Advantage VT Small Cap Growth Fund
		<b>Nationwide Life Insurance Company</b> % Fixed Account If you elect L.inc or an Extra Value Option, the Fixed Account is only available as the originating account for the available Dollar Cost Averaging programs.

**Total fund allocations must equal 100%.**



## 5. State Disclosures

**Notice to MN, ND, SC and SD Residents Only:** Annuity payments, death benefits, surrender values, and other Contract values provided by this Contract, when based on the investment experience of a separate account, may increase or decrease in accordance with the fluctuations in the net investment factor and are not guaranteed as to fixed-dollar amount, unless otherwise specified.

Additionally, any benefits, values or payments based on performance of the underlying investment options may vary and are NOT guaranteed by Nationwide Life Insurance Company, any other insurance company, by the U.S. Government, or any State Government. They are NOT federally insured by the FDIC, the Federal Reserve Board or any agency Federal or State.

**Notice to AR, CO, KY, ME, NM, OH and TN Residents Only:** Any person who, knowingly and with intent to injure, defraud or deceive any insurance company or other person, files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and may subject such person to criminal and civil penalties, fines, imprisonment, or a denial of insurance benefits.

**Notice to MA Residents Only:** You must complete the application approved for use in Massachusetts and you must be issued a Massachusetts approved contract.

**Notice to MN Residents Only:** This Contract is not protected by the Minnesota Life and Health Insurance Guaranty Association or the Minnesota Insurance Guaranty Association. In the case of insolvency, payment of claims is not guaranteed. Only the assets of the Insurer will be available to pay your claim.

**Notice to DC Residents Only: WARNING:** It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

**Notice to OK Residents Only: WARNING:** Any person who knowingly, and with intent to injure, defraud, or deceive any insurer, makes any claim for the proceeds of an insurance policy containing any false, incomplete, or misleading information is guilty of a felony.

**Notice to LA and RI Residents Only:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**Notice to WA Residents Only:** It is a crime to knowingly provide false, incomplete, or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines, and denial of insurance benefits.

## 6. Contract Owner Signatures and Authorizations

### 6a. Replacement Information

☐ Yes ☒ No Do you have existing life insurance or annuity contracts?

☐ Yes ☒ No Will the applied for Contract replace any existing life insurance or annuity contracts?



**If you answered "yes" to EITHER question above, your state may require NAIC or state specific replacement forms. Please look in the New Business Enrollment Packet to see if your state requires additional NAIC or state specific replacement forms.**

### 6b. Disclosure and Signatures

**The contract payments or values under the variable annuity provisions of the Contract are variable and are not guaranteed as to fixed dollar amount.**

I understand the purpose and intent of this Contract is to offer benefits to individuals. I hereby acknowledge that this Contract will not be used with other contracts issued by Nationwide to cover a single life with more than \$1 million in premium without permission from Nationwide. I hereby acknowledge that I do not represent a corporate entity or institutional investor. I hereby acknowledge that I am purchasing this contract for myself and that I do not intend to immediately assign any benefits under this contract to a corporate entity or institutional investor.

**My signature below represents that the annuitant I am naming to this contract has not been diagnosed with or had any indication of an illness which is expected to result in death within 12 months.**

To the best of my knowledge and belief, I hereby represent my answers to the above questions and all statements herein to be accurate and complete. I acknowledge that I have received and understand the current prospectus for this variable annuity Contract.

When you sign this application, you are agreeing to the elections you have made and acknowledging your understanding of the terms and conditions described in this application. If you have any questions, ask your Registered Representative BEFORE you sign this application.



**Contract Owner**

**Must Sign Here:**

X John Q. Doe

Joint Contract Owner Signature (if any): X Jane M. Doe

State In Which Application Was Signed: Anystate

Date: May 1, 2011

## 7. Primary Registered Representative Information

### 7a. Primary Registered Representative Replacement Information



☐ Yes ☒ No Are you aware of any existing annuities or insurance owned by the applicant?  
☐ Yes ☒ No Will the applied for Contract replace any existing life insurance or annuity contracts?

### 7b. Primary Registered Representative Information (Please print.)

First Name: Thomas MI: A. Last Name: Moore

Office Street Address: 456 Anystreet

City: Anycity State: Anystate ZIP: 12345

Phone: ( 555 ) 555-5555 Percentage 100 %

E-mail: tmoore@abcbrokerage.com

Broker/Dealer Name: ABC Brokerage

SSN #: 321 - 45 - 6789 (Not required if broker and broker dealer name are printed clearly above.)

When the Registered Representative signs this application, he/she is agreeing to all the terms and conditions applicable to him/her as the Registered Representative.

Signature: X Thomas A Moore

Date: May 1, 2011

Principal's Signature: X James P Smith

Date: May 1, 2011

## 8. Additional Registered Representative Information

### 8a. Additional Registered Representative Replacement Information



☐ Yes ☐ No Are you aware of any existing annuities or insurance owned by the applicant?  
☐ Yes ☐ No Will the applied for Contract replace any existing life insurance or annuity contracts?

### 8b. Additional Registered Representative Information (Please print.)

First Name: MI: Last Name:

Office Street Address:

City: State: ZIP:

Phone: ( ) Percentage %

E-mail:

Broker/Dealer Name:

SSN #: - - (Not required if broker and broker dealer name are printed clearly above.)

When the Registered Representative signs this application, he/she is agreeing to all the terms and conditions applicable to him/her as the Registered Representative.

Signature: X

Date:

Principal's Signature: X

Date:





**NATIONWIDE LIFE INSURANCE COMPANY  
ONE NATIONWIDE PLAZA  
COLUMBUS, OHIO 43215**

**3% EXTRA VALUE OPTION**

**General Information Regarding this Option**

This option is made part of the Contract to which it is attached and is effective on the Date of Issue. This option is only available at the time of application.

To the extent any provisions contained in this option are contrary to or inconsistent with those of the Contract to which it is attached, the provisions of this option will control the Contract accordingly. Non-defined terms shall have the meaning given to them in the Contract.

**Additional amounts credited pursuant to this option do not constitute Purchase Payments under the Contract for purposes of any benefit that is based on Purchase Payments to the Contract, including but not limited to minimum Purchase Payments, additional credits on Purchase Payments, death benefit calculations or the Beneficiary Protector II option.**

Nationwide may restrict the availability of this option in conjunction with other options that may be offered under the Contract. Other options that are not available for election in conjunction with this option are identified in the application.

When this option is elected, the Fixed Account is not available, except as the originating account for "Enhanced Fixed Account Dollar Cost Averaging" programs, "Dollar Cost Averaging for Living Benefits," programs if a Lifetime Income Option is also elected.

The benefits described in this option will cease upon termination of the Contract.

This option is irrevocable.

**Additional Charge**

For the additional benefits provided by this option, Nationwide will deduct a charge at an annualized maximum rate of 0.40% of the daily net asset value of the Variable Account. Nationwide reserves the right to charge less than the maximum rate. Nationwide will discontinue deducting the additional cost of 0.40%, seven years from the date the first Purchase Payment is credited.

In addition, if any portion of the Contract Value is invested in the Fixed Account, if applicable, Nationwide will deduct the additional charge of 0.40% from the interest rate credited to the Fixed Account, provided that the interest rate credited to the Fixed Account will never be less than the minimum amount permitted by state law. Nationwide will discontinue deducting the additional cost of 0.40%, seven years from the Date of Issue.

**Extra Value Benefit**

Each Purchase Payment made to the Contract until the first Contract Anniversary will receive an additional credit of 3% (the "Credit"). The Credit will be allocated among the available investment options in the same proportion as each Purchase Payment is allocated.

If at any time during the seven years following the initial Purchase Payment, the Contract Owner makes a Surrender that is subject to a Contingent Deferred Sales Charge ("CDSC"), a portion of any Credit previously applied will be forfeited. The percentage of the total Credit forfeited will be the same ratio that the amount Surrendered subject to a CDSC is to the sum of all Purchase Payments.

Nationwide will deduct the percentage of any Credit previously applied from amounts held in the available investment options in the same proportion that amounts are invested in each at the time of Surrender.

No Credit will be forfeited if the Surrender is taken as a result of death, due to Annuitization, or is a CDSC Free Partial Surrender as defined in the Contract.

**Return of Contract During Right to Examine And Cancel Period**

For those Contracts under which Contract Value will be returned:

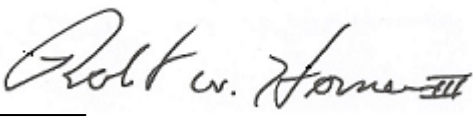
If the Contract Owner returns this option and the Contract to which it is attached during the "Right to Examine and Cancel" period, the Contract Owner will forfeit the original amount of the Credit. All losses attributable to the Credit amount will be


incurred by Nationwide. Any earnings will be retained by the Contract Owner.

For those Contracts under which Purchase Payments will be returned:

If the Contract Owner returns this option and the Contract to which it is attached during the "Right to Examine and Cancel" period, the Contract Owner will forfeit the original amount of the Credit.

Executed for Nationwide by:

  
Secretary

  
President



**NATIONWIDE LIFE INSURANCE COMPANY  
ONE NATIONWIDE PLAZA  
COLUMBUS, OHIO 43215**

**4% EXTRA VALUE OPTION**

**General Information Regarding this Option**

This option is made part of the Contract to which it is attached and is effective on the Date of Issue. This option is only available at the time of application.

To the extent any provisions contained in this option are contrary to or inconsistent with those of the Contract to which it is attached, the provisions of this option will control the Contract accordingly. Non-defined terms shall have the meaning given to them in the Contract.

**Additional amounts credited pursuant to this option do not constitute Purchase Payments under the Contract for purposes of any benefit that is based on Purchase Payments to the Contract, including but not limited to minimum Purchase Payments, additional credits on Purchase Payments, death benefit calculations or the Beneficiary Protector II option.**

Nationwide may restrict the availability of this option in conjunction with other options that may be offered under the Contract. Other options that are not available for election in conjunction with this option are identified in the application.

When this option is elected, the Fixed Account is not available, except as the originating account for "Enhanced Fixed Account Dollar Cost Averaging" programs, "Dollar Cost Averaging for Living Benefits," programs if a Lifetime Income Option is also elected.

The benefits described in this option will cease upon termination of the Contract.

This option is irrevocable.

**Additional Charge**

For the additional benefits provided by this option, Nationwide will deduct a charge at an annualized maximum rate of 0.55% of the daily net asset value of the Variable Account. Nationwide reserves the right to charge less than the maximum rate. Nationwide will discontinue deducting the additional cost of 0.55%, seven years from the date the first Purchase Payment is credited.

In addition, if any portion of the Contract Value is invested in the Fixed Account, if applicable, Nationwide will deduct the additional charge of 0.55% from the interest rate credited to the Fixed Account, provided that the interest rate credited to the Fixed Account will never be less than the minimum amount permitted by state law. Nationwide will discontinue deducting the additional cost of 0.55%, seven years from the Date of Issue.

**Extra Value Benefit**

Each Purchase Payment made to the Contract until the first Contract Anniversary will receive an additional credit of 4% (the "Credit"). The Credit will be allocated among the available investment options in the same proportion as each Purchase Payment is allocated.

If at any time during the seven years following the initial Purchase Payment, the Contract Owner makes a Surrender that is subject to a Contingent Deferred Sales Charge ("CDSC"), a portion of any Credit previously applied will be forfeited. The percentage of the total Credit forfeited will be the same ratio that the amount Surrendered subject to a CDSC is to the sum of all Purchase Payments.

Nationwide will deduct the percentage of any Credit previously applied from amounts held in the available investment options in the same proportion that amounts are invested in each at the time of Surrender.

No Credit will be forfeited if the Surrender is taken as a result of death, due to Annuitization, or is a CDSC Free Partial Surrender as defined in the Contract.

**Return of Contract During Right to Examine And Cancel Period**

For those Contracts under which Contract Value will be returned:

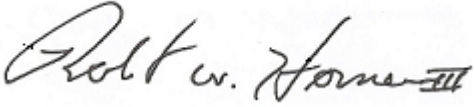
If the Contract Owner returns this option and the Contract to which it is attached during the "Right to Examine and Cancel" period, the Contract Owner will forfeit the original amount of the Credit. All


losses attributable to the Credit amount will be incurred by Nationwide. Any earnings will be retained by the Contract Owner.

For those Contracts under which Purchase Payments will be returned:

If the Contract Owner returns this option and the Contract to which it is attached during the "Right to Examine and Cancel" period, the Contract Owner will forfeit the original amount of the Credit.

Executed for Nationwide by:

  
Secretary

  
President

**NATIONWIDE LIFE INSURANCE COMPANY  
ONE NATIONWIDE PLAZA  
COLUMBUS, OHIO 43215**

**5% EXTRA VALUE OPTION**

**General Information Regarding this Option**

This option is made part of the Contract to which it is attached and is effective on the Date of Issue. This option is only available at the time of application.

To the extent any provisions contained in this option are contrary to or inconsistent with those of the Contract to which it is attached, the provisions of this option will control the Contract accordingly. Non-defined terms shall have the meaning given to them in the Contract.

**Additional amounts credited pursuant to this option do not constitute Purchase Payments under the Contract for purposes of any benefit that is based on Purchase Payments to the Contract, including but not limited to minimum Purchase Payments, additional credits on Purchase Payments, death benefit calculations or the Beneficiary Protector II option.**

Nationwide may restrict the availability of this option in conjunction with other options that may be offered under the Contract. Other options that are not available for election in conjunction with this option are identified in the application.

When this option is elected, the Fixed Account is not available, except as the originating account for "Enhanced Fixed Account Dollar Cost Averaging" programs, "Dollar Cost Averaging for Living Benefits," programs if a Lifetime Income Option is also elected.

The benefits described in this option will cease upon termination of the Contract.

This option is irrevocable.

**Additional Charge**

For the additional benefits provided by this option, Nationwide will deduct a charge at an annualized maximum rate of 0.65% of the daily net asset value of the Variable Account. Nationwide reserves the right to charge less than the maximum rate. Nationwide will discontinue deducting the additional cost of 0.65%, seven years from the date the first Purchase Payment is credited.

In addition, if any portion of the Contract Value is invested in the Fixed Account, if applicable, Nationwide will deduct the additional charge of 0.65% from the interest rate credited to the Fixed Account, provided that the interest rate credited to the Fixed Account will never be less than the minimum amount permitted by state law. Nationwide will discontinue deducting the additional cost of 0.65%, seven years from the Date of Issue.

**Extra Value Benefit**

Each Purchase Payment made to the Contract until the first Contract Anniversary will receive an additional credit of 5% (the "Credit"). The Credit will be allocated among the available investment options in the same proportion as each Purchase Payment is allocated.

If at any time during the seven years following the initial Purchase Payment, the Contract Owner makes a Surrender that is subject to a Contingent Deferred Sales Charge ("CDSC"), a portion of any Credit previously applied will be forfeited. The amount forfeited will equal the forfeiture percentage (below) multiplied by the surrender amount that would be subject to CDSC. Amounts forfeited will not exceed the total credit.

<u>Contract Years</u>	<u>Forfeiture Percentage</u>
1	5%
2	4.75%
3	4%
4	4%
5	4%
6	4%
7	4%
8 and thereafter	0%

Nationwide will deduct the percentage of any Credit previously applied from amounts held in the available investment options in the same proportion that amounts are invested in each at the time of Surrender.

No Credit will be forfeited if the Surrender is taken as a result of death, due to Annuitization, or is a CDSC Free Partial Surrender as defined in the Contract.

**Return of Contract During Right to Examine And Cancel Period**

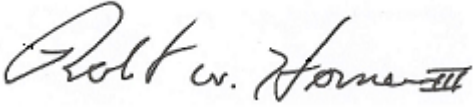
For those Contracts under which Contract Value will be returned:

If the Contract Owner returns this option and the Contract to which it is attached during the "Right to Examine and Cancel" period, the Contract Owner will forfeit the original amount of the Credit. All losses attributable to the Credit amount will be incurred by Nationwide. Any earnings will be retained by the Contract Owner.


For those Contracts under which Purchase Payments will be returned:

If the Contract Owner returns this option and the Contract to which it is attached during the "Right to Examine and Cancel" period, the Contract Owner will forfeit the original amount of the Credit.

Executed for Nationwide by:



Secretary



President

**NATIONWIDE LIFE INSURANCE COMPANY  
ONE NATIONWIDE PLAZA  
COLUMBUS, OHIO 43215**

**LIQUIDITY OPTION**

**General Information Regarding this Option**

This option is made part of the Contract to which it is attached and is effective on the Date of Issue.

This option is only available at the time of application. To the extent any provisions contained in this option are contrary to or inconsistent with those of the Contract to which it is attached, the provisions of this option will control the Contract accordingly. Non-defined terms shall have the meaning given to them in the Contract.

Nationwide may restrict the availability of this option in conjunction with other options that may be offered under the Contract. Other options that are not available for election in conjunction with this option are identified in the application.

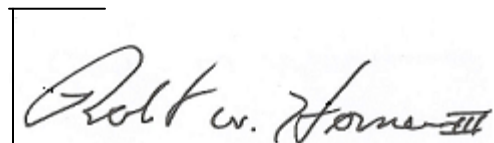
The benefits described in this option will cease upon termination of the Contract.

This option is irrevocable.

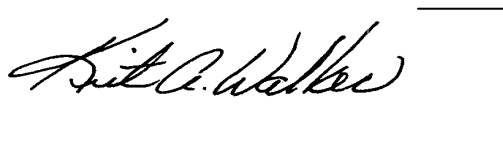
**Additional Charge**

When this option is elected, Nationwide deducts an additional charge at an annualized rate of up to 0.50% of the daily net asset value of the Variable Account(s). Nationwide will discontinue deducting the additional charge of 0.50% four years from the Date of Issue. This charge will also cease if the Contract is terminated and will not increase as long as the Contract remains in-force.

Executed for Nationwide by:



Secretary



President

**Purchase Payments**

Purchase Payments will only be accepted during the first contract year, the one year period determined from the Date of Issue. No further Purchase Payments will be accepted on or after the first Contract Anniversary.

**Contingent Deferred Sales Charge (CDSC)**

The seven-year CDSC schedule as described in the Contract is replaced with the following four-year CDSC schedule:

<b>Number of Completed Years Measured from the Date of the Purchase Payment</b>	<b>CDSC Percentage*</b>
0	7%
1	7%
2	6%
3	5%
4 and later	0%

\*The CDSC percentage changes to the next year's CDSC percentage on the day before the Purchase Payment year is completed.

CDSC is calculated as described in the Contract using the above-referenced CDSC schedule. Nationwide will waive or reduce CDSC for certain Surrenders as described in the Contract.

**NATIONWIDE LIFE INSURANCE COMPANY  
ONE NATIONWIDE PLAZA  
COLUMBUS, OHIO 43215**

**FIXED ACCOUNT ENDORSEMENT**

To Individual Flexible Purchase Payment Variable Deferred Annuity Contract

**General Information Regarding this Endorsement**

To the extent the terms of the Contract and this endorsement are inconsistent, the terms of this endorsement shall control the Contract accordingly. Non-defined terms shall have the meaning given to them in the Contract.

This endorsement adds a Fixed Account investment option to the Contract.

Certain options that may be elected by the Contract Owner assess an additional charge to the Fixed Account. In no event, however, will the rate of interest credited to the Fixed Account be less than the minimum guaranteed interest rate stated herein.

In addition, certain options that may be elected limit availability of the Fixed Account as described in the application and/or within the option.

**Definitions**

The following definitions are modified in or added to the Contract:

**Contract Value** - The combined value of the Variable Accounts and the Fixed Account.

**Fixed Account** - An investment option funded by Nationwide's general account.

**Minimum Nonforfeiture Rate(s)** - The interest rate(s) used to calculate the Minimum Nonforfeiture Value. This interest rate(s) may never be less than 1.0% or greater than 3.0%. The rate is calculated using the average of the weekly 5-year Constant Maturity Treasury rate for the calendar quarter, excluding the last week (rounded to the nearest 1/20th of 1%), preceding the Date of Issue or the Redetermination Date minus 1.25%.

**Minimum Nonforfeiture Value** - The minimum required value of amounts allocated to the Fixed Account. This value is calculated in accordance with state law and is not less than 87.5% of allocations to the Fixed Account, whether by a transfer from another investment option or Purchase Payment, accumulated at the applicable Minimum Nonforfeiture Rates, for as long as such amounts remain in the Fixed Account, less an annual assumed contract charge of \$30. The Minimum Nonforfeiture Value may be greater than or less than the Surrender Value or Transfer Value.

**Redetermination Date** - The date, every 5th Contract Anniversary following the Date of Issue, the Minimum Nonforfeiture Rate is recalculated.

**Transfer Value** - The accumulated value, calculated using interest rates credited to the Fixed Account, of each requested transfer from the Fixed Account to another investment option available under the Contract.

The following provisions modifying the Contract are added.

**Fixed Account**

The Fixed Account is an investment option under the Contract offering guaranteed interest rates. Nationwide credits interest to the Fixed Account at the interest rate or rates Nationwide periodically declares. Interest rates are determined at the sole discretion of Nationwide, but the interest rate credited is guaranteed to be at least 1.00% per year. Interest rates are declared to the Contract Owner in writing on quarterly statements. Nationwide states its interest rates as an annualized rate (the effective yield of interest over a one year period).

When new Purchase Payments, or amounts transferred from the Variable Account are allocated to the Fixed Account, the Fixed Account interest rates currently in effect are applied to these allocations. The interest rate guarantee period on initial Fixed Account allocations lasts until the end of the calendar quarter at least one year (but no more than 15 months) after the date of deposit or transfer. When subsequent interest rates are declared, those rates will have a guarantee period of 12 months (one year).

Upon Surrender or transfer to another investment option under the Contract, the Contract Owner will receive the greater of:

- (1) the Surrender Value/Transfer Value of Fixed Account allocations being Surrendered/transferred; or
- (2) the Minimum Nonforfeiture Value.

Paid-up annuity benefits, cash surrender benefits or the Death Benefit that may become payable from the Fixed Account will never be less than the minimum benefits required by the statute of the state in which the Contract is issued.

Fixed Account guarantees are supported by the general account of Nationwide and are not insured by the Federal Deposit Insurance Corporation ("FDIC"), National Credit Union Share Insurance Fund ("NCUSIF") or any other agency of the Federal government.

Nationwide reserves the right not to accept subsequent Purchase Payments or transfer allocations to the Fixed Account.

### **Variable Accounts**

Accumulation Units of a Sub-Account are reduced by transfers to the Fixed Account.

### **Transfers**

The following transfer restrictions are added to the contract.

- (1) Transfers to or from the Fixed Account must be made prior to the Annuitization Date.

- (2) Transfers out of the Fixed Account are limited by Nationwide to those amounts attributable to interest rate guarantee periods that have expired. For 45 days following the expiration of an interest rate guarantee period, Nationwide will permit the Contract Owner to transfer these amounts to the Variable Account (subject to the other restrictions described in this section). Nationwide may limit transfers out of the Fixed Account to 10% of the amount in an expired interest rate guarantee period.
- (3) Nationwide may delay a transfer out of the Fixed Account for a period of up to six months from the date it receives the request from the Contract Owner.
- (4) Nationwide may refuse transfers into the Fixed Account at any time and at its sole discretion.

### **Surrenders**

Surrenders will be taken proportionally from all investment options, including the Fixed Account.

Nationwide may delay payment of a Surrender of any portion of the Fixed Account for up to six months from the date the request is received subject to regulatory approval. Nationwide will not delay payment of a Surrender unless Nationwide has made a written request and received written approval from the Commissioner of Insurance. Such request will address the necessity of the delay and the equitability to all Contract Owners.

### **Asset Rebalancing**

This service is not available, nor will it ever apply, to any part of the Contract Value allocated to the Fixed Account.

### **Dollar Cost Averaging Programs**

The Contract Owner may elect, on a form provided by Nationwide, to transfer on a monthly, quarterly, semi-annual or annual basis specified amounts from the Fixed Account. Nationwide may assess a processing fee for this service.

Dollar cost averaging transfers will continue out of the Fixed Account until exhausted or the Contract Owner instructs Nationwide in writing to discontinue the program.

In the case of a non-enhanced dollar cost averaging program from the Fixed Account, transfers from the Fixed Account must be equal to or less than 1/30th of the Contract Value allocated to the Fixed Account at the time the program is requested.

Please note that Nationwide may delay a transfer out of the Fixed Account for a period of up to six months from the date it receives the dollar cost averaging election from the Contract Owner.

Nationwide may stop establishing new dollar cost averaging programs, of any type, at any time.

#### *Enhanced Fixed Account Dollar Cost Averaging*

Nationwide may, from time to time, offer enhanced interest rate Fixed Account dollar cost averaging ("Enhanced DCA") programs.

When offered, amounts eligible to participate in Enhanced DCA programs, will be limited to new Purchase Payments applied to the Contract. Amounts applied to Enhanced DCA programs will receive a higher rate of credited interest than other allocations to the Fixed Account. Enhanced DCA transfers from the Fixed Account must be completed within twelve months from the date a program begins.

Dollar cost averaging transfers will continue out of the Fixed Account until exhausted or the Contract Owner instructs Nationwide in writing to discontinue the program. If you terminate an Enhanced DCA program prematurely, any remaining funds in the Fixed Account that are part of the Enhanced DCA program will be transferred to the Sub-Accounts according to your then current future allocation instructions, unless the you specify another allocation.

#### *Dollar Cost Averaging for Living Benefits*

Nationwide may, from time to time, offer Dollar Cost Averaging for Living Benefits programs. Only new Purchase Payments to the Contract are eligible for allocation to these programs.

The Contract Owner may elect, on a form provided by Nationwide, to transfer on a periodic basis specified amounts from the Fixed Account to the

permitted Sub-Accounts or asset allocation models available in conjunction with the living benefit option. Dollar Cost Averaging for Living Benefits transfers from the Fixed Account must be completed within twelve months from the date a program begins.

Once a Dollar Cost Averaging for Living Benefits program has begun, no transfers among or between the Sub-Accounts and/or asset allocation models is permitted until the Dollar Cost Averaging for Living Benefits program is completed or terminated.

Dollar cost averaging transfers will continue out of the Fixed Account until exhausted or the Contract Owner instructs Nationwide in writing to discontinue the program. If you terminate a Dollar Cost Averaging for Living Benefits program prematurely, any remaining funds in the Fixed Account will be transferred to the permitted investment options according to your then current future allocation instructions, unless you specify another allocation.

Nationwide may stop establishing new Dollar Cost Averaging for Living Benefits programs at any time.

#### *Fixed Account Interest Out Dollar Cost Averaging*

The Contract Owner may elect, on a form provided by Nationwide, to have interest earnings on the Fixed Account transferred on a monthly basis to Sub-Accounts of the Variable Account.

#### **Systematic Surrenders**

Nationwide will process the Surrenders on a pro-rata basis from each Sub-Account of the Variable Account and the Fixed Account.

#### **Annuitization**

The following is added to the Contract.

Any amounts in the Fixed Account that the Contract Owner elects to annuitize as a variable payment annuity must be moved to a variable Sub-Account before the Annuitization Date.

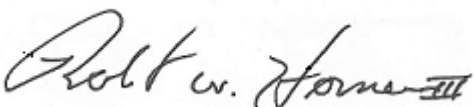


## FIXED ACCOUNT TABLE OF VALUES

End of Contract Year	Guaranteed Account Value	Guaranteed Cash Surrender Value	End of Contract Year	Guaranteed Account Value	Guaranteed Cash Surrender Value
1	10,070	9,370	36	55,214	54,944
2	11,151	10,481	37	56,776	56,506
3	12,242	11,612	38	58,354	58,084
4	13,345	12,765	39	59,948	59,678
5	14,458	13,938	40	61,557	61,287
6	15,583	15,133	41	63,183	62,913
7	16,718	16,448	42	64,824	64,554
8	17,866	17,596	43	66,483	66,213
9	19,024	18,754	44	68,157	67,887
10	20,195	19,925	45	69,849	69,579
11	21,377	21,107	46	71,558	71,288
12	22,570	22,300	47	73,283	73,013
13	23,776	23,506	48	75,026	74,756
14	24,994	24,724	49	76,786	76,516
15	26,224	25,954	50	78,564	78,294
16	27,466	27,196	51	80,360	80,090
17	28,721	28,451	52	82,173	81,903
18	29,988	29,718	53	84,005	83,735
19	31,268	30,998	54	85,855	85,585
20	32,560	32,290	55	87,724	87,454
21	33,866	33,596	56	89,611	89,341
22	35,185	34,915	57	91,517	91,247
23	36,516	36,246	58	93,442	93,172
24	37,862	37,592	59	95,387	95,117
25	39,220	38,950	60	97,350	97,080
26	40,592	40,322	61	99,334	99,064
27	41,978	41,708	62	101,337	101,067
28	43,378	43,108	63	103,361	103,091
29	44,792	44,522	64	105,404	105,134
30	46,220	45,950	65	107,468	107,198
31	47,662	47,392	66	109,553	109,283
32	49,119	48,849	67	111,658	111,388
33	50,620	50,350	68	113,785	113,515
34	52,136	51,866	69	115,933	115,663
35	53,667	53,397	70	118,102	117,832

The Surrender Value may be increased by interest credited at a higher rate. The values shown above are guaranteed Surrender Values for the Fixed Account based upon: (1) a \$10,000 initial Purchase Payment; (2) starting in year 2, subsequent Purchase Payments made at the beginning of each year of \$1,000; and (3) interest credited at the minimum guaranteed rate of 1.0%. There is a \$30 Contract Maintenance Charge assessed when the Contract Value is less than \$50,000. The above table assumes no deduction for any applicable premium taxes and no partial withdrawals.

Executed for Nationwide by:



Secretary



President

SERFF Tracking Number: NWFA-126983996 State: Arkansas  
Filing Company: Nationwide Life Insurance Company State Tracking Number: 47798  
Company Tracking Number: VAC-0120AOCV.1  
TOI: A03I Individual Annuities - Deferred Variable Sub-TOI: A03I.002 Flexible Premium  
Product Name: Nationwide Destination Navigator Contract Re-file  
Project Name/Number: /

## Supporting Document Schedules

Item Status:		Status
		Date:
Satisfied - Item:	Flesch Certification	
Comments:		
Attachments:		
AR Cert of Compliance Reg 6.pdf		
AR Cert of Compliance Reg 19.pdf		
APO-6301-1 Important Notice.pdf		
Life 3940-B Guaranty Association form.pdf		

STATE OF ARKANSAS  
CERTIFICATION OF COMPLIANCE

Re: Form Number(s) VAC-0120AOCV.1, VAB-0138AO.1-4YR, VAB-0138AO.1-7YR, VAB-0139AO.1-4YR, VAB-0139AO.1-7YR, VAA-0123AO.1, VAA-0124AO.1, VAR-0156AO.1, VAR-0157AO.1, VAR-0158AO.1, VAR-0159AO.1 and VAZ-0174AO.1.

We certify that Regulation 6 has been reviewed and that the company is in compliance. Nationwide was approved to issue variable contracts in Arkansas on November 9, 1982.

So certified this 25 day of January, 2011.



\_\_\_\_\_  
Signature

James J. Rabenstine, Vice President  
Officer and Title

Nationwide Life Insurance Company  
Name of Company

STATE OF ARKANSAS  
CERTIFICATION OF COMPLIANCE

Re: Form Number(s) VAC-0120AOCV.1, VAB-0138AO.1-4YR, VAB-0138AO.1-7YR, VAB-0139AO.1-4YR, VAB-0139AO.1-7YR, VAA-0123AO.1, VAA-0124AO.1, VAR-0156AO.1, VAR-0157AO.1, VAR-0158AO.1, VAR-0159AO.1 and VAZ-0174AO.1.

We certify that these form(s) comply with Regulation 19s10B, as well as all applicable requirements of the Department.

So certified this 25 day of January, 2011.



\_\_\_\_\_  
Signature

James J. Rabenstine, Vice President  
\_\_\_\_\_  
Officer and Title

Nationwide Life Insurance Company  
\_\_\_\_\_  
Name of Company



## **IMPORTANT INFORMATION FOR CONTRACT OWNERS**

If you need to contact someone about this contract for any reason, please contact the financial services professional who services your annuity contract. If you have additional questions or need assistance you may contact Nationwide's Annuity Customer Service. The address and telephone numbers are below.

The name, address, and telephone number of the financial services professional who services your contract is shown on the Transaction Confirmation statement enclosed with your new contract.

You may write to Customer Service at:

**Nationwide Life Insurance Company  
P.O. Box 182021  
Columbus, OH 43218-2021**

or call toll free between the hours of 8:00 a.m. and 4:30 p.m. Eastern Time.

**1(800) 848-6331**

If you feel you are not receiving adequate or reasonable service, you should feel free to contact:

**Arkansas Insurance Department  
Consumer Services Division  
1200 West Third Street  
Little Rock, AR 72201-1904  
1-800-852-5494**

## **LIMITATIONS AND EXCLUSIONS UNDER THE ARKANSAS LIFE AND HEALTH INSURANCE GUARANTY ASSOCIATION ACT**

Residents of this state who purchase life insurance, annuities or health and accident insurance should know that the insurance companies licensed in this state to write these types of insurance are members of the Arkansas Life and Health Insurance Guaranty Association ("Guaranty Association"). The purpose of the Guaranty Association is to assure that policy and contract owners will be protected, within certain limits, in the unlikely event that a member insurer becomes financially unable to meet its obligations. If this should happen, the Guaranty Association will assess its other member insurance companies for the money to pay the claims of policy owners who live in this state and, in some cases, to keep coverage in force. The valuable extra protection provided by the member insurers through the Guaranty Association is not unlimited, however. And, as noted in the box below, this protection is not a substitute for consumers' care in selecting insurance companies that are well managed and financially stable.

### **DISCLAIMER**

The Arkansas Life and Health Insurance Guaranty Association ("Guaranty Association") may not provide coverage for this policy. If coverage is provided, it may be subject to substantial limitations or exclusions and require continued residency in this state. You should not rely on coverage by the Guaranty Association in purchasing an insurance policy or contract.

Coverage is NOT provided for your policy or contract or any portion of it that is not guaranteed by the insurer or for which you have assumed the risk, such as non-guaranteed amounts held in a separate account under a variable life or variable annuity contract.

Insurance companies or their agents are required by law to provide you with this notice. However, insurance companies and their agents are prohibited by law from using the existence of the Guaranty Association to induce you to purchase any kind of insurance policy.

The Arkansas Life and Health Insurance Guaranty Association  
c/o The Liquidation Division  
1023 West Capitol  
Little Rock, Arkansas 72201

Arkansas Insurance Department  
1200 West Third Street  
Little Rock, Arkansas 72201-1904

The state law that provides for this safety-net is called the Arkansas Life and Health Insurance Guaranty Association Act ("Act"). Below is a brief summary of the Act's coverages, exclusions and limits. This summary does not cover all provisions of the Act; nor does it in any way change anyone's rights or obligations under the Act or the rights or obligations of the Guaranty Association.

### **COVERAGE**

Generally, individuals will be protected by the Guaranty Association if they live in this state and hold a life, annuity or health insurance contract or policy, or if they are insured under a group insurance contract issued by a member insurer. The beneficiaries, payees or assignees of policy or contract owners are protected as well, even if they live in another state.

## EXCLUSIONS FROM COVERAGE

However, persons owning such policies are NOT protected by the Guaranty Association if:

- They are eligible for protection under the laws of another state (this may occur when the insolvent insurer was incorporated in another state whose guaranty association protects insureds who live outside that state);
- The insurer was not authorized to do business in this state;
- Their policy or contract was issued by a nonprofit hospital or medical service organization, an HMO, a fraternal benefit society, a mandatory state pooling plan, a mutual assessment company or similar plan in which the policy or contract owner is subject to future assessments, or by an insurance exchange.

The Guaranty Association also does NOT provide coverage for:

- Any policy or contract or portion thereof which is not guaranteed by the insurer or for which the owner has assumed the risk, such as non-guaranteed amounts held in a separate account under a variable life or variable annuity contract;
- Any policy of reinsurance (unless an assumption certificate was issued);
- Interest rate yields that exceed an average rate;
- Dividends and voting rights and experience rating credits;
- Credits given in connection with the administration of a policy by a group contract holder;
- Employers' plans to the extent they are self-funded (that is, not insured by an insurance company, even if an insurance company administers them);
- Unallocated annuity contracts (which give rights to group contractholders, not individuals);
- Unallocated annuity contracts issued to/in connection with benefit plans protected under Federal Pension Benefit Corporation ("FPBC")(whether the FPBC is yet liable or not);
- Portions of an unallocated annuity contract not owned by a benefit plan or a government lottery (unless the owner is a resident) or issued to a collective investment trust or similar pooled fund offered by a bank or other financial institution);
- Portions of a policy or contract to the extent assessments required by law for the Guaranty Association are preempted by State or Federal law;
- Obligations that do not arise under the policy or contract, including claims based on marketing materials or side letters, riders, or other documents which do not meet filing requirements, or claims for policy misrepresentations, or extra-contractual or penalty claims;
- Contractual agreements establishing the member insurer's obligations to provide book value accounting guarantees for defined contribution benefit plan participants (by reference to a portfolio of assets owned by a nonaffiliate benefit plan or its trustees).

## LIMITS ON AMOUNT OF COVERAGE

The Act also limits the amount the Guaranty Association is obligated to cover: The Guaranty Association cannot pay more than what the insurance company would owe under a policy or contract. Also, for any one insured life, the Guaranty Association will pay a maximum of \$300,000 - no matter how many policies and contracts there were with the same company, even if they provided different types of coverages. Within this overall \$300,000 limit, the Association will not pay more than \$300,000 in health insurance benefits, \$300,000 in present value of annuity benefits, or \$300,000 in life insurance death benefits or net cash surrender values - again, no matter how many policies and contracts there were with the same company, and no matter how many different types of coverages. There is a \$1,000,000 limit with respect to any contract holder for unallocated annuity benefits, irrespective of the number of contracts held by the contract holder. These are limitations for which the Guaranty Association is obligated before taking into account either its subrogation and assignment rights or the extent to which those benefits could be provided out of the assets of the impaired or insolvent insurer.